

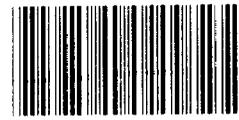
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Fact Sheet for the Honorable David Pryor,
Chairman, Subcommittee on Federal
Services, Post Office, and Civil Service,
Committee on Governmental Affairs, U.S.
Senate

June 1988

GOVERNMENT CONSULTANTS

Agencies' FY 1987 Consulting Services Obligations at Specified Reduction Levels



136297



United States
General Accounting Office
Washington, D.C. 20548

General Government Division

B-226126

June 24, 1988

The Honorable David Pryor
Chairman, Subcommittee on Federal
Services, Post Office, and
Civil Service
Committee on Governmental Affairs
United States Senate

Dear Mr. Chairman:

This fact sheet responds to your June 23, 1988, request for information on agencies' fiscal year 1987 consulting services contract obligations at specified reduction levels. You asked us to show the effect of possible budget reductions on the tables included in our fact sheet, Government Consultants: Agencies' Consulting Services Contract Obligations for Fiscal Year 1987, GAO/GGD-88-99FS, issued on June 23, 1988.

Specifically, you asked that we apply a 15-percent reduction to our estimate of agencies' consulting services obligations for fiscal year 1987 based on the following four procurement categories of product/service codes in the Federal Procurement Data System (FPDS) identified by the President's Cabinet Council on Management and Administration as being solely for consulting services:

- Management and Professional Services.
- Special Studies and Analyses.
- Technical Assistance.
- Management Reviews of Program-Funded Organizations.

You also asked that we apply a 5-percent reduction to our estimate of agencies' consulting services obligations for that year based on the following seven other procurement categories that could include consulting services, according to the Cabinet Council.

- Management and Support Services for Research and Development (excluding procurement actions related to maintenance type services).

- Technical Representatives (study activities only).
- Quality Controls (study activities only).
- Special Medical Services (study activities only).
- Public Relations (study activities only).
- Training.
- Engineering Development and Operational Systems
Development Stages of Research and Development.

The information you requested is included in appendixes I and II. Several points need to be made concerning the data in the appendixes.

- The data on consulting services contract obligations were obtained from the General Services Administration's (GSA) FPDS, and we did not verify their accuracy.
- FPDS instructions allow agencies to aggregate on a consolidated agency statement all actions for \$25,000 or less without identifying the relevant procurement categories. When contract actions are aggregated in this manner, it is not possible to identify which of the actions were for consulting services. Although agencies are not required to report separate procurement actions for \$25,000 and under, we noted that some agencies had voluntarily submitted these data to GSA for entry into the FPDS. However, information is not readily available to determine the extent to which that has occurred.
- For actions that include consulting services along with other types of products and/or services, FPDS instructions require agencies to identify consulting services obligations only when they constitute the predominant part of these contract actions. Thus, our estimates of contract obligations for consulting services do not include contract actions in which consulting services were not the major part.

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As agreed with you, we plan no further distribution of this fact sheet until 5 days after the date of issuance, unless you publicly announce its contents earlier. At that time, we will send it to interested parties and make copies

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available to others upon request. If we can be of further assistance, please call me on 275-5074.

Sincerely yours,

Bernard L. Ungar

Bernard L. Ungar
Associate Director

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ABBREVIATIONS

| | |
|------|---|
| ACUS | Administrative Conference of the United States |
| AID | Agency for International Development |
| ACDA | Arms Control and Disarmament Agency |
| CFTC | Commodity Futures Trading Commission |
| CPSC | Consumer Product Safety Commission |
| EPA | Environmental Protection Agency |
| EEOC | Equal Employment Opportunity Commission |
| EOP | Executive Office of the President |
| FEC | Federal Election Commission |
| FEMA | Federal Emergency Management Agency |
| FPDS | Federal Procurement Data System |
| FTC | Federal Trade Commission |
| GSA | General Services Administration |
| HHS | Health and Human Services |
| HUD | Housing and Urban Development |
| ICC | Interstate Commerce Commission |
| MSPB | Merit Systems Protection Board |
| NARA | National Archives and Records Administration |
| NASA | National Aeronautics and Space Administration |
| NFAH | National Foundation for the Arts and Humanities |
| NGA | National Gallery of Art |
| NLRB | National Labor Relations Board |
| NMB | National Mediation Board |
| NSF | National Science Foundation |
| NRC | Nuclear Regulatory Commission |
| OPM | Office of Personnel Management |
| RRB | Railroad Retirement Board |
| SEC | Securities and Exchange Commission |
| SBA | Small Business Administration |
| SI | Smithsonian Institution |
| TVA | Tennessee Valley Authority |
| USIA | United States Information Agency |
| VA | Veterans Administration |

GOVERNMENTWIDE SUMMARY OF ESTIMATED
FISCAL YEAR 1987 CONSULTING SERVICES
OBLIGATIONS BY APPROPRIATION BILL

Amount identified using Cabinet Council
procurement categories showing reductions

| Appropriations Bill | 4 categories that involve consulting services | Amount of 15 % reduction | 4 categories less 15 % reduction | 7 categories that could involve consulting services | Amount of 5 % reduction | 7 categories less 5 % reduction | Total 11 categories in FY 1987 | Total reductions | Total 11 categories after reductions |
|---------------------|--|-----------------------------|--|---|----------------------------|---------------------------------------|--------------------------------------|------------------------|--|
| Defense/Military | | | | | | | | | |
| Construction | \$2,804,331,000 | \$420,649,650 | \$2,383,681,350 | \$15,945,932,000 | \$797,296,600 | \$15,148,635,400 | \$18,750,263,000 | \$1,217,946,250 | \$17,532,316,750 |
| HUD | 255,767,000 | 38,365,050 | 217,401,950 | 355,569,000 | 17,778,450 | 337,790,550 | 611,336,000 | 56,143,500 | 555,192,500 |
| Labor | 127,451,000 | 19,117,650 | 108,333,350 | 226,877,000 | 11,343,950 | 215,533,150 | 354,328,000 | 30,461,500 | 323,866,500 |
| Foreign Operations | 295,781,000 | 44,367,150 | 251,413,850 | 49,376,000 | 2,468,800 | 46,907,200 | 345,157,000 | 46,835,950 | 298,321,050 |
| Energy | 193,832,000 | 29,074,800 | 164,757,200 | 73,741,000 | 3,687,050 | 70,053,950 | 267,573,000 | 32,761,850 | 234,811,150 |
| Transportation | 227,807,000 | 34,171,050 | 193,635,950 | 21,864,000 | 1,093,200 | 20,770,800 | 249,671,000 | 35,264,250 | 214,406,750 |
| Commerce | 127,401,000 | 19,113,300 | 108,308,700 | 48,116,000 | 2,405,800 | 45,710,200 | 175,517,000 | 21,519,100 | 154,018,900 |
| Interior | 46,730,000 | 7,009,500 | 39,720,500 | 17,413,000 | 870,650 | 16,542,350 | 64,143,000 | 7,880,150 | 56,262,850 |
| Agriculture | 29,362,000 | 4,404,300 | 24,957,700 | 14,322,000 | 716,100 | 13,605,900 | 43,684,000 | 5,120,400 | 38,563,600 |
| Treasury | 28,770,000 | 4,315,500 | 24,454,500 | 8,974,000 | 448,700 | 8,525,300 | 37,744,000 | 4,764,200 | 32,979,800 |
| TOTAL | \$4,137,232,000 | \$620,587,950 | \$3,516,644,050 | \$16,762,184,000 | \$838,109,200 | \$15,924,074,800 | \$20,899,416,000 | \$1,458,697,150 | \$19,440,739,850 |

ESTIMATED FISCAL YEAR 1987
CONSULTING SERVICES OBLIGATIONS
BY APPROPRIATION BILL

Table II.1:

H.R. 4782 Making Appropriations
for the Departments of Commerce,
Justice, and State, the Judiciary,
and Related Agencies

| Department/Agency | Amount identified using Cabinet Council procurement categories showing reductions | | | | 7 categories that could involve consulting services | | | 7 categories less 5 1 reduction | | Total 11 categories in FY 1987 | | Total 11 categories after reductions | |
|-------------------|---|--------------------------|---------------------------------|-------------------------|---|-------------------------|---------------------------------|---------------------------------|------------------|--------------------------------------|--|--------------------------------------|--|
| | 4 categories that involve consulting services | Amount of 15 1 reduction | 4 categories less 1 1 reduction | Amount of 5 1 reduction | 7 categories less 5 1 reduction | Amount of 5 1 reduction | 7 categories less 5 1 reduction | Total 11 categories in FY 1987 | Total reductions | Total 11 categories after reductions | | | |
| Commerce | \$37,687,000 | \$5,653,050 | \$32,033,950 | \$1,368,500 | \$26,665,450 | \$1,368,500 | \$65,057,000 | \$7,021,550 | \$58,035,450 | | | | |
| State | 44,393,000 | 6,658,950 | 37,734,050 | 754,050 | 14,326,950 | 59,474,000 | 59,474,000 | 7,413,900 | 52,061,000 | | | | |
| Justice | 12,415,000 | 1,862,250 | 10,552,750 | 253,250 | 4,811,750 | 17,480,000 | 17,480,000 | 2,115,500 | 15,364,500 | | | | |
| EEOC | 19,547,000 | 2,932,050 | 16,614,950 | 6,250 | 119,750 | 19,672,000 | 19,672,000 | 2,938,300 | 16,733,700 | | | | |
| USIA | 7,106,000 | 1,065,900 | 6,040,100 | 15,600 | 296,400 | 7,418,000 | 7,418,000 | 1,081,500 | 6,336,500 | | | | |
| SBA | 5,529,000 | 829,350 | 4,699,650 | 8,150 | 154,850 | 5,692,000 | 5,692,000 | 837,500 | 4,854,500 | | | | |
| ALDA | 578,000 | 86,700 | 491,300 | 0 | 0 | 578,000 | 578,000 | 86,700 | 491,300 | | | | |
| FTC | (21,000) | 0 | 0 | 0 | 0 | (21,000) | (21,000) | 0 | 0 | | | | |
| SEC | 167,000 | 25,050 | 141,950 | 0 | 0 | 167,000 | 167,000 | 25,050 | 141,950 | | | | |
| TOTAL | \$127,421,000 | \$19,113,300 | \$108,308,700 | \$48,116,000 | \$2,405,800 | \$45,710,200 | \$175,517,000 | \$21,519,100 | \$154,018,900 | | | | |

H.R. 4784 Making Appropriations
for Rural Development, Agriculture,
and Related Agencies

Table II.2:

Amount identified using Cabinet Council
procurement categories showing reductions

| Department/Agency | 4 categories that involve consulting services | Amount of 15 % reduction | 4 categories less 15 % reduction | 7 categories that could involve consulting services | Amount of 5 % reduction | 7 categories less 5 % reduction | Total 11 categories in FY 1987 | Total reductions | Total 11 categories after reductions |
|-------------------|--|-----------------------------|--|---|----------------------------|---------------------------------------|--------------------------------------|---------------------|--|
| Agriculture | \$29,307,000 | \$4,396,050 | \$24,910,950 | \$14,322,000 | \$716,100 | \$13,605,900 | \$43,629,000 | \$5,112,150 | \$38,516,850 |
| EFTC | 55,000 | 8,250 | 46,750 | 0 | 0 | 0 | 55,000 | 8,250 | 46,750 |
| TOTAL | \$29,362,000 | \$4,404,300 | \$24,957,700 | \$14,322,000 | \$716,100 | \$13,605,900 | \$43,684,000 | \$5,120,400 | \$38,563,600 |

Table II.3:

H.R. 4783 Making Appropriations
for the Departments of Labor,
Health and Human Services, and
Education, and Related Agencies

Amount identified using Cabinet Council
procurement categories showing reductions

| Department/Agency | 4 categories that involve consulting services | | 7 categories that could involve consulting services | | Amount of 5 I reduction | 7 categories less 5 I reduction | Total 11 categories in FY 1987 | Total reductions | Total 11 categories after reductions |
|-------------------|---|---------------------|---|------------------------------|-------------------------|---------------------------------|--------------------------------|------------------|--------------------------------------|
| | Amount of 15 I reduction | less 15 I reduction | Amount of 5 I consulting services | less 5 I consulting services | | | | | |
| Labor | \$25,554,000 | \$3,833,100 | \$21,720,900 | \$144,750,000 | \$7,237,500 | \$137,512,500 | \$170,304,000 | \$11,070,600 | \$159,233,400 |
| ACTON | 826,000 | 123,900 | 702,100 | 545,000 | 27,250 | 517,750 | 1,371,000 | 151,150 | 1,219,850 |
| HHS | 30,869,000 | 4,645,350 | 26,323,650 | 81,623,000 | 4,051,150 | 76,971,850 | 111,992,000 | 8,686,500 | 103,295,500 |
| Education | 68,019,000 | 10,202,850 | 57,816,150 | 366,000 | 18,300 | 347,700 | 68,385,000 | 10,221,150 | 58,163,850 |
| RRB | 365,000 | 54,750 | 310,250 | 193,000 | 9,650 | 183,350 | 558,000 | 64,400 | 493,600 |
| MLRB | 101,000 | 15,150 | 85,850 | 0 | 0 | 0 | 101,000 | 15,150 | 85,850 |
| NHB | 1,617,000 | 242,550 | 1,374,450 | 0 | 0 | 0 | 1,617,000 | 242,550 | 1,374,450 |
| TOTAL | \$127,451,000 | \$19,117,650 | \$108,333,350 | \$226,877,000 | \$11,343,950 | \$215,533,150 | \$354,338,000 | \$30,461,500 | \$323,866,500 |

H.R. 4637 Making Appropriations
for Foreign Operations, Export
Financing, and Related Programs

Table II.4:

Amount identified using Cabinet Council
procurement categories showing reductions

| Department/Agency | 4 categories that involve consulting services | Amount of 15 % reduction | 4 categories less 15 % reduction | 7 categories that could involve consulting services | Amount of 5 % reduction | 7 categories less 5 % reduction | Total 11 categories in FY 1987 | Total reductions | Total 11 categories after reductions |
|-------------------|--|-----------------------------|--|---|----------------------------|---------------------------------------|--------------------------------------|---------------------|--|
| AID | \$295,548,000 | \$44,332,200 | \$251,215,800 | \$42,678,000 | \$2,133,900 | \$40,544,100 | \$338,226,000 | \$46,466,100 | \$291,759,900 |
| Peace Corps | 233,000 | 34,950 | 198,050 | 6,698,000 | 334,900 | 6,363,100 | 6,931,000 | 369,850 | 6,561,150 |
| TOTAL | \$295,781,000 | \$44,367,150 | \$251,413,850 | \$49,376,000 | \$2,468,800 | \$46,907,200 | \$345,157,000 | \$46,835,950 | \$298,321,050 |

H.R. 4794 Making Appropriations
for the Department of Transportation
and Related Agencies

Table II.5:

Amount identified using Cabinet Council
procurement categories showing reductions

| Department/Agency | 4 categories that involve consulting services | Amount of 15 % reduction | 4 categories less 15 % reduction | 7 categories that could involve consulting services | Amount of 5 % reduction | 7 categories less 5 % reduction | Total 11 categories in FY 1987 | Total reductions | Total 11 categories after reductions |
|-------------------|--|-----------------------------|--|---|----------------------------|---------------------------------------|--------------------------------------|---------------------|--|
| Transportation | \$227,607,000 | \$34,141,050 | \$193,465,950 | \$21,864,000 | \$1,093,200 | \$20,770,800 | \$249,471,000 | \$35,234,250 | \$214,236,750 |
| ICC | 200,000 | 30,000 | 170,000 | 0 | 0 | 0 | 200,000 | 30,000 | 170,000 |
| TOTAL | \$227,807,000 | \$34,171,050 | \$193,635,950 | \$21,864,000 | \$1,093,200 | \$20,770,800 | \$249,671,000 | \$35,264,250 | \$214,406,750 |

Table II.6:

H.R. 4800 Making Appropriations
for the Department of Housing
and Urban Development, and
for Sundry Independent Agencies,
Boards, Commissions, Corporations,
and Offices

Amount identified using Cabinet Council
procurement categories showing reductions

| Department/Agency | 4 categories that involve consulting services | | 7 categories that could involve consulting services | | Amount of 5 1 reduction | 7 categories less 5 1 reduction | Total 11 categories in FY 1987 | Total reductions | Total 11 categories after reductions |
|-------------------|---|----------------------------------|---|-------------------------|-------------------------|---------------------------------|--------------------------------|------------------|--------------------------------------|
| | Amount of 15 1 reduction | 4 categories less 15 1 reduction | 7 categories that could involve consulting services | Amount of 5 1 reduction | | | | | |
| HUD | \$19,308,000 | \$2,896,200 | \$16,411,800 | \$988,000 | \$49,400 | \$938,600 | \$20,226,000 | \$2,945,600 | \$17,280,400 |
| EPA | 167,994,000 | 25,199,100 | 142,794,900 | 25,793,000 | 1,288,650 | 24,505,350 | 193,787,000 | 26,488,750 | 167,298,250 |
| NASA | 2,180,000 | 327,000 | 1,853,000 | 252,462,000 | 12,623,100 | 239,838,900 | 254,647,000 | 12,959,100 | 241,691,900 |
| FERR | 57,367,000 | 8,605,350 | 48,763,650 | 1,614,000 | 80,700 | 1,533,300 | 58,983,000 | 8,686,050 | 50,296,950 |
| NSF | 1,047,000 | 157,050 | 889,950 | 25,839,000 | 1,791,950 | 24,547,050 | 26,886,000 | 1,449,000 | 25,437,000 |
| VR | 6,791,000 | 1,018,650 | 5,772,350 | 48,672,000 | 2,433,600 | 46,238,400 | 55,463,000 | 3,452,250 | 52,010,750 |
| CPSC | 1,078,000 | 161,700 | 916,300 | 201,000 | 10,050 | 190,950 | 1,279,000 | 171,750 | 1,107,250 |
| TOTAL | \$255,767,000 | \$38,365,050 | \$217,401,950 | \$355,569,000 | \$17,778,450 | \$337,790,550 | \$611,316,000 | \$56,145,500 | \$554,170,500 |

Table II.7:

H.R. 4567 Making Appropriations
for Energy and Water Development

| Department/Agency | Amount identified using Cabinet Council procurement categories showing reductions | | | | 7 categories that could involve consulting services | | | 7 categories less 5 X reduction | | Total 11 categories in FY 1987 | | Total 11 categories after reductions | |
|-------------------|--|-----------------------------|--|----------------------------|--|----------------------------|---------------------------------------|------------------------------------|---------------------|-----------------------------------|--|---|--|
| | 4 categories that involve consulting services | Amount of 15 X reduction | 4 categories less 15 X reduction | Amount of 5 X reduction | 7 categories less 5 X reduction | Amount of 5 X reduction | 7 categories less 5 X reduction | Total reductions in FY 1987 | Total reductions | Total after reductions | | | |
| Energy | \$151,049,000 | \$22,657,350 | \$128,391,650 | \$3,389,550 | \$64,021,450 | \$3,389,550 | \$64,021,450 | \$218,440,000 | \$28,026,900 | \$192,413,100 | | | |
| NRC | 9,622,000 | 1,443,300 | 8,178,700 | 35,800 | 680,200 | 35,800 | 680,200 | 10,338,000 | 1,479,100 | 8,858,900 | | | |
| TVA | 33,161,000 | 4,974,150 | 28,186,850 | 281,700 | 5,352,300 | 281,700 | 5,352,300 | 38,795,000 | 5,255,850 | 33,539,150 | | | |
| TOTAL | \$193,832,000 | \$29,074,800 | \$164,757,200 | \$3,687,050 | \$70,053,950 | \$3,687,050 | \$70,053,950 | \$267,573,000 | \$32,761,850 | \$234,811,150 | | | |

H.R. 4775 Making Appropriations
for the Treasury Department,
the United States Postal Service,
the Executive Office of the
President, and Certain
Independent Agencies

Table II.8:

Amount identified using Cabinet Council
procurement categories showing reductions

| Department/Agency | 4 categories that involve consulting services | Amount of 15 % reduction | 4 categories less 15 % reduction | 7 categories that could involve consulting services | Amount of 5 % reduction | 7 categories less 5 % reduction | Total 11 categories in FY 1987 | Total reductions | Total 11 categories after reductions |
|-------------------|--|-----------------------------|--|---|----------------------------|---------------------------------------|--------------------------------------|---------------------|--|
| Treasury | \$22,696,000 | \$3,404,400 | \$19,291,600 | \$8,448,000 | \$422,400 | \$8,025,600 | \$31,144,000 | \$3,826,800 | \$27,317,200 |
| GSA | 4,558,000 | 683,700 | 3,874,300 | 499,000 | 24,950 | 474,050 | 5,057,000 | 708,650 | 4,348,350 |
| OPM | 389,000 | 58,350 | 330,650 | 27,000 | 1,350 | 25,650 | 416,000 | 59,700 | 356,300 |
| ACUS | 51,000 | 7,650 | 43,350 | 0 | 0 | 0 | 51,000 | 7,650 | 43,350 |
| MSPB | 101,000 | 15,150 | 85,850 | 0 | 0 | 0 | 101,000 | 15,150 | 85,850 |
| FEC | 40,000 | 6,000 | 34,000 | 0 | 0 | 0 | 40,000 | 6,000 | 34,000 |
| NARA | 397,000 | 59,550 | 337,450 | 0 | 0 | 0 | 397,000 | 59,550 | 337,450 |
| EOP | 538,000 | 80,700 | 457,300 | 0 | 0 | 0 | 538,000 | 80,700 | 457,300 |
| TOTAL | \$28,770,000 | \$4,315,500 | \$24,454,500 | \$8,974,000 | \$448,700 | \$8,525,300 | \$37,744,000 | \$4,764,200 | \$32,979,800 |

Table II.9:

H.R. 4781 and H.R. 4586 Making
Appropriations for the Department
of Defense and for Military
Construction for the Department
of Defense

| Department/Agency | Amount identified using Cabinet Council procurement categories showing reductions | | | | | | | | | | |
|-------------------|---|--------------------------|----------------------------------|---|-------------------------|---------------------------------|--------------------------------|------------------|--------------------------------|-------|--|
| | 4 categories that involve consulting services | Amount of 15 % reduction | 4 categories less 15 % reduction | 7 categories that could involve consulting services | Amount of 5 % reduction | 7 categories less 5 % reduction | Total 11 categories in FY 1987 | Total reductions | 11 categories after reductions | Total | |
| Defense | \$2,804,331,000 | \$470,649,650 | \$2,383,681,350 | \$15,945,932,000 | \$797,296,600 | \$15,148,635,400 | \$18,750,263,000 | 1,217,946,250 | \$17,532,316,750 | | |
| TOTAL | \$2,804,331,000 | \$470,649,650 | \$2,383,681,350 | \$15,945,932,000 | \$797,296,600 | \$15,148,635,400 | \$18,750,263,000 | 1,217,946,250 | \$17,532,316,750 | | |

H.R. 4867 Making Appropriations for the
Department of the Interior and
Related Agencies

Table II.10:

Amount identified using Cabinet Council
procurement categories showing reductions

| Department/Agency | 4 categories that involve consulting services | Amount of 15 % reduction | 4 categories less 15 % reduction | 7 categories that could involve consulting services | Amount of 5 % reduction | 7 categories less 5 % reduction | Total 11 categories in FY 1987 | Total reductions | Total 11 categories after reductions |
|-------------------|--|-----------------------------|--|---|----------------------------|---------------------------------------|--------------------------------------|---------------------|--|
| Interior | \$46,524,000 | \$6,978,600 | \$39,545,400 | \$16,213,000 | \$810,650 | \$15,402,350 | 62,737,000 | \$7,789,250 | \$54,947,750 |
| SI | 0 | 0 | 0 | 1,200,000 | 60,000 | 1,140,000 | 1,200,000 | 60,000 | \$1,140,000 |
| NFAH | 179,000 | 26,850 | 152,150 | 0 | 0 | 0 | 179,000 | 26,850 | \$152,150 |
| NGA | 27,000 | 4,050 | 22,950 | 0 | 0 | 0 | 27,000 | 4,050 | \$22,950 |
| TOTAL | \$46,730,000 | \$7,009,500 | \$39,720,500 | \$17,413,000 | \$870,650 | \$16,542,350 | \$64,143,000 | \$7,880,150 | \$56,262,850 |

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