

April 1993

SCHOOL  
CONSTRUCTION

Sallie Mae Financing  
Activities



148896

**Human Resources Division****B-248738**

April 13, 1993

The Honorable Edward M. Kennedy  
Chairman, Committee on Labor and  
Human Resources  
United States Senate

The Honorable Claiborne Pell  
Chairman, Subcommittee on Education,  
Arts, and Humanities,  
Committee on Labor and  
Human Resources  
United States Senate

This report responds to your request for information on the Student Loan Marketing Association's (Sallie Mae) activities to finance the construction of academic facilities under sections 439(d)(1)(C) and 439(d)(5) of the Higher Education Act of 1965, as amended (20 U.S.C. 1087-2). Specifically, you requested that we report on (1) the focus of Sallie Mae's college construction financing activities to date and (2) activities that would not have been financed under changes to Sallie Mae's authority made by the Higher Education Amendments of 1992.

On September 2, 1992, we briefed your staff on the preliminary results of our work. This report presents our final results.

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**Results in Brief**

Between October 1986 and December 1991 Sallie Mae executed 183 transactions financing nearly \$2 billion for construction or maintenance of facilities at about 150 postsecondary institutions.<sup>1</sup> The institutions included public and private 2-year and 4-year colleges and universities and teaching hospitals.

These transactions covered projects ranging from construction and renovation of classrooms, libraries, athletic and recreational buildings, and housing facilities to acquisition of computer equipment and power and telecommunications systems. Data were not available on proposed projects disapproved by Sallie Mae because its procedures do not require that such data be maintained.

The Higher Education Amendments of 1992 changed Sallie Mae's authority to finance college construction projects as initially provided in the Higher

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<sup>1</sup>Each transaction financed one or more projects at an institution.

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Finally, we requested Sallie Mae officials to identify those projects from its inventory which they believe would not have been approved under the changes made under the 1992 amendments (see app. III).

Our work was conducted between April and October 1992 in accordance with generally accepted government auditing standards.

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## Sallie Mae's School Construction Activities

Sallie Mae financed a wide variety of academic facilities construction projects for a large number of institutions. It offered a number of financing options to schools, and executed 183 transactions with 150 institutions, including both 2- and 4-year public and private schools as well as teaching hospitals and professional schools.<sup>2</sup> These transactions totalled nearly \$2 billion.

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## Interpretation of 1986 Amendments Resulted in Wide Range of Projects

Sallie Mae interpreted the scope of its authority to finance academic facilities broadly under the 1986 Higher Education Amendments. Section 439 (d)(1)(C) authorized Sallie Mae to finance or refinance

"the construction, reconstruction, renovation, or purchase of educational and training facilities and housing for students and faculties (including the underlying real property), and related equipment, instrumentation, and furnishings."

Under this authority, between October 17, 1986, and December 31, 1991, Sallie Mae financed a wide range of projects at colleges and teaching hospitals. Projects included the construction and/or renovation of classrooms, administration buildings, libraries, research laboratories, student unions and other recreational centers, and athletic facilities as well as parking lots and power systems. Sallie Mae also provided financing for student and faculty housing construction and renovation, telephone systems, medical and computer equipment, and furniture.

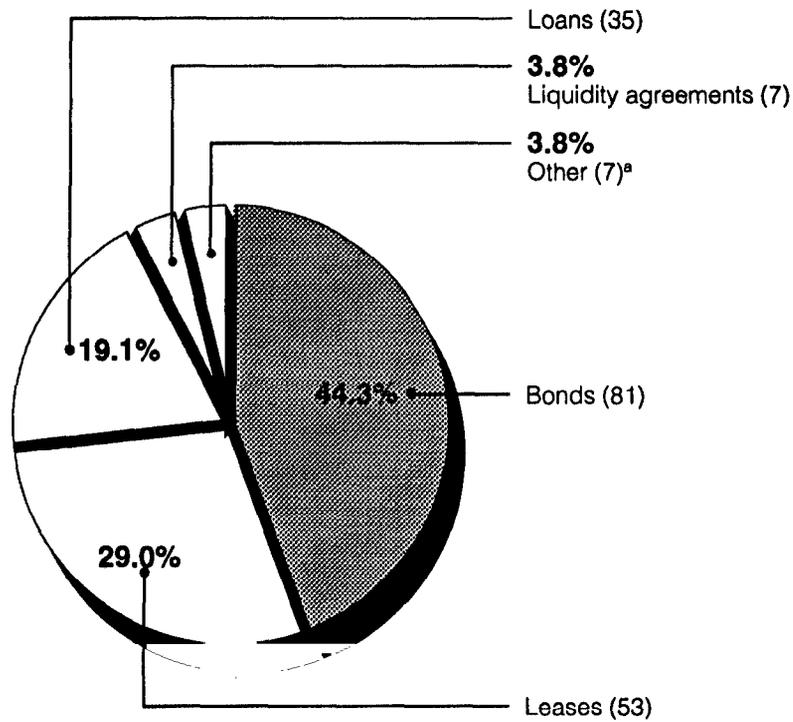
Figure 1 illustrates that most of the transactions were for projects at 4-year private schools. See appendix IV for more information on Sallie Mae's financing activities by type of institution.

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<sup>2</sup>Professional schools included non profit colleges for medicine and optometry and institutions for music, international studies, and law.

Figure 2 shows that Sallie Mae most often used bonds to finance the 183 transactions. The second most frequent method was financing lease/purchase agreements, primarily used to equip educational facilities. Appendix V provides more information on financing methods by project type.

Figure 2: Financing Instruments Used by Sallie Mae for Academic Facilities



<sup>a</sup>Data not available.

### Inventory of Transactions

At our request, Sallie Mae classified the 183 transactions—totalling nearly \$2 billion—into seven major categories of projects:

- **Educational facilities:** encompass the construction or renovation of facilities such as classrooms, administration buildings, libraries, student unions, and campus infrastructure, including heating systems and parking lots.

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## Impact of the 1992 Higher Education Amendments on Construction Financing

The Higher Education Amendments of 1992 amended Sallie Mae's authority by limiting its financing activities for certain types of facilities and eliminating financing for others. Sallie Mae estimates that it would not have approved 57 percent or about \$1.1 billion of the nearly \$2 billion of financings for construction activities if the revised requirements were in effect when the projects were submitted.

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## Changes in Sallie Mae's Legislative Authority

The amendments specifically limit Sallie Mae's financing activities for student and faculty housing projects to 15 percent of the total value of its construction transactions. The amendments also specifically state that educational, training, and library facilities are eligible for financing, providing that the facilities are at an eligible institution of higher education under the Higher Education Act. They clarify that related equipment, instrumentation, and furnishings must be related to the education, training, or library facilities.

The Conference Report that accompanied the 1992 amendments (H.R. Rep. No. 102-630) stated that the intent of the amendments was to permit Sallie Mae to finance mixed-use projects encompassing campus safety facilities, such as lighting, sidewalks, emergency telephones, and infrastructure improvements, including heating and cooling systems. The report also noted that the primary focus of financings is to be on academic facilities; that lending for dormitories and housing be strictly limited; and that there be no lending for athletic facilities, teaching hospitals, dining halls, and student unions.

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## Impact on Sallie Mae's Financing Projects

Sallie Mae officials, at our request, identified those projects that they would not have approved under the authority as amended in 1992. Of the \$1.9 billion construction financings made through 1991, Sallie Mae officials believe they would not have approved \$1.1 billion or 57.3 percent under the 1992 changes. This total included \$1 billion in projects now prohibited and \$59 million for housing projects that would have exceeded the 15-percent limit.

Appendix III provides more information on the transactions that Sallie Mae would and would not have financed under the changes made by the 1992 amendments. While Sallie Mae recognized that it would have reduced the amount of financing for housing projects, it did not identify which projects it would have eliminated.



Education Amendments of 1986. The 1992 amendments restricted the extent of financing for certain types of facilities and eliminated financing for others. Under the 1992 changes, Sallie Mae believed it would not have been able to finance 57 percent of the nearly \$2 billion of financings. Projects that likely would not have received financing included \$59 million for student/faculty housing and \$1 billion for some athletic and student recreational facilities and teaching hospitals.

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## Background

Sallie Mae is a federally chartered, stockholder-owned for-profit corporation established by the Congress in 1972 as a national secondary market for federally guaranteed student loans. Sallie Mae is authorized to purchase student loans, lend to other financial institutions on the security of student loans, and buy and sell obligations issued to finance educational facilities. As of December 31, 1991, its assets totaled \$45.3 billion, including \$22.1 billion in student loans owned by the corporation.

The Congress amended the Higher Education Act in 1986 to give Sallie Mae the authority to directly or indirectly finance the construction of academic facilities. Sallie Mae offers schools a variety of financing options under this authority.

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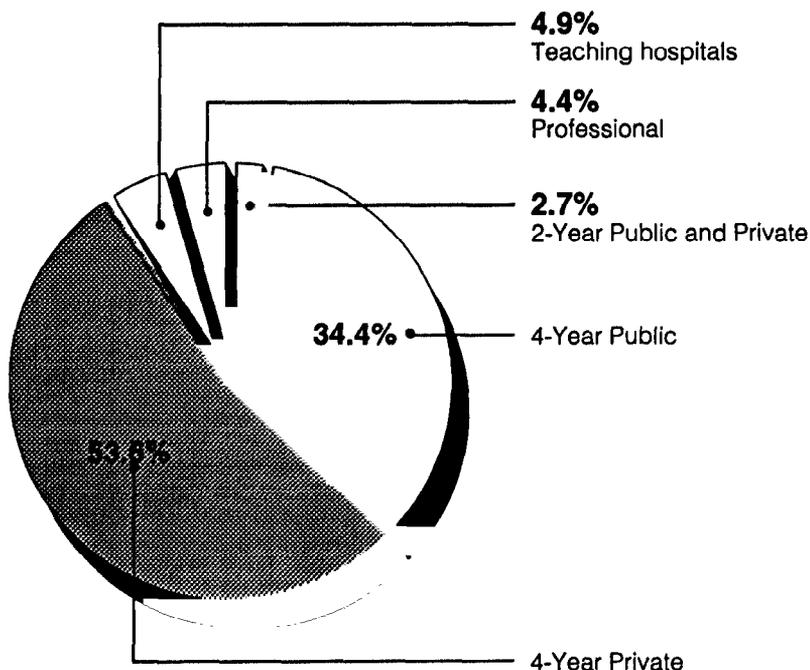
## Scope and Methodology

We reviewed the law and related data regarding Sallie Mae's authority to participate in the college facilities financing market. We also reviewed changes made to its authority by the 1992 amendments.

We interviewed Sallie Mae officials to determine the policies and practices followed by the corporation to obtain requests for construction financing from schools and to select projects for approval. To obtain an overview of the range of projects in its inventory, we also obtained a listing of all transactions approved by Sallie Mae from the inception of the law through December 31, 1991 (see app. I).

From this listing we judgmentally selected seven transactions for more detailed review to provide examples of the types of projects approved and the kinds of schools making use of the available financing. We selected these cases to demonstrate the range of projects financed by Sallie Mae. The cases were not selected as representative of Sallie Mae's inventory of transactions for academic facilities (see app. II).

**Figure 1: Academic Facilities Financing Transactions, by Type of School**



**Financing Instruments**

Sallie Mae uses four different kinds of financing instruments to finance the construction and maintenance of academic facilities.

- **Bond financing.** Sallie Mae buys bonds issued by a state or local government authority, which then lends the proceeds to a school to be used for eligible construction projects.
- **Lease Agreements.** Sallie Mae makes a loan to a school enabling it to finance a lease/purchase agreement with a third party for acquisition of specific property. The agreements culminate in the transfer of property ownership to the school. The school repays the loan to Sallie Mae.
- **Loans.** Sallie Mae makes loans or provides lines of credit directly to schools for eligible projects.
- **Liquidity agreements.** Sallie Mae provides a lender making a construction loan to a school the opportunity to sell the loan or bond to Sallie Mae at any time. This form of liquidity maintains a continuing market during the life of a school's debt, which helps to encourage lenders to make more construction funds available to schools.

- **Training facilities:** includes projects similar to the types financed as educational facilities but located at teaching hospitals.
- **Student/faculty housing:** includes new construction as well as renovations of student and faculty housing.
- **Equipment for educational facilities:** covers the acquisition of items such as computers, furnishings, and communications systems.
- **Equipment for training facilities:** is the acquisition of medical equipment associated with teaching hospitals.
- **Equipment for housing:** covers the acquisition of items such as security and telephone systems for student and faculty housing.
- **Multiple category:** classifies transactions that include two or more of the above categories.

Table 1 shows equipment at educational facilities accounted for the largest number of financing transactions, although projects for multiple purposes received the largest share of funds.

**Table 1: Sallie Mae School Construction Financing Transactions, by Type of Project**

Dollars in millions		
<b>Project type</b>	<b>Transactions</b>	<b>Amount</b>
Educational facilities	56	\$454.5
Training facilities	6	316.5
Student/faculty housing	29	147.8
Educational equipment	61	177.6
Training equipment	0 <sup>a</sup>	0 <sup>a</sup>
Equipment for housing	2	2.0
Multiple	29	851.9
<b>Total</b>	<b>183</b>	<b>\$1,950.3</b>

<sup>a</sup>Three multiple transactions contained equipment for teaching hospitals.

**Sample Cases of Approved Projects**

To illustrate the range of projects Sallie Mae financed, we selected 7 of the 183 transactions for review. We selected the cases to obtain a mix of projects, institutions, and financing instruments. Our cases included four 4-year public universities, two 4-year private schools, and one teaching hospital. A description of each is contained in appendix II.

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## Agency Comments

We discussed a draft of this report with Sallie Mae officials who generally concurred with our findings. They suggested some technical changes which we incorporated where appropriate.

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We are sending copies of this report to other congressional committees; the Secretary of Education; the Director, Office of Management and Budget; the President of Sallie Mae; and other interested parties. We will also make copies available to others on request. If you wish to discuss its contents, please call me on (202) 512-7014. Other major contributors to this report are listed in appendix VI.



Linda G. Morra  
Director, Education and  
Employment Issues



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# Sallie Mae's Inventory of Academic Facility Financing Projects Through December 31, 1991

This appendix contains a reproduction of the listing of Sallie Mae's academic facility financing projects through December 31, 1991. We did not verify the accuracy of the information.

## Facilities Finance Transactions: Educational Facilities

State	Borrower	Priv/ publ	Years	Amount (\$millions)	Purpose
AZ	Mohave Community College	public	two	\$1.0	Classrooms & Labs
CA	Cal State University - San Bernadino Foundation	public	four	0.6	Academic Bldg
CA	California Western School of Law	private	profess	4.5	Faculty & Admn Offices/Student Union & Services/Bookstore&Parking
CA	Harvey Mudd College	private	four	4.0	Academic Bldg
CA	Monterey Institute of International Studies	private	profess	2.6	Academic & Office Bldg,Auditorium
CA	Occidental College	private	four	1.6	Science Bldg Renov
CA	San Francisco Conservatory of Music	private	profess	1.2	Recital Hall Renov/HVAC/Property Purchase
CA	San Jose University - Spartan Shops	public	four	1.1	Dining Hall Renov
CA	University of California, Irvine	public	four	2.4	Modular Office Bldgs
CA	University of California, Irvine	public	four	3.6	Modular Office Bldgs
CO	University of Denver	private	four	6.0	Student Union & Law School Refin
IA	Drake University, Series 1990	private	four	19.0	Law Library/Athletic Facility Renov
IA	Drake University, Series 1992 A & B	private	four	7.7	Tennis Bldg/Admin Hall & Theater Renov
IA	Iowa State Memorial Union	public	four	0.2	Student Union
IA	Loras College	private	four	3.5	New Student Union Const & Student Union Renov
IA	University of Northern Iowa	public	four	1.3	Boiler(Power Plant)
IL	Augustana College	private	four	15.0	Library
IL	Chicago College of Osteopathic Medicine	private	profess	20.0	Purch,Finan & Refin 40 Acres Land w/Academic Bldgs
IL	Elmhurst College	private	four	5.0	Student Services & Admn Bldgs Renov
KY	Bellarmino College	private	four	3.0	Nursing School Bldg
KY	Georgetown College	private	four	0.6	Academic Bldg.Renov
LA	Dillard University	private	four	3.0	Fine Arts Bldg
LA	Louisiana College	private	four	2.5	Performing Arts Bldg Refin/Auditorium
LA	Xavier University	private	four	4.7	Science Bldg.
MA	**Albany Street Associates-Boston University	private	four	11.7	Medical Research Bldg/Admin Offices
MA	Assumption College	private	four	10.5	Food Service Bldg

(continued)

**Appendix I  
Sallie Mae's Inventory of Academic Facility  
Financing Projects Through December 31,  
1991**

<b>State</b>	<b>Borrower</b>	<b>Priv/ publ</b>	<b>Years</b>	<b>Amount (\$millions)</b>	<b>Purpose</b>
MA	Assumption College	private	four	5.5	Student Recreation Bldg
MA	Bentley College	private	four	0.9	Recreation Facility Renov
MA	Boston University	private	four	50.0	School of Management Administration Bldg
MA	Eastern Nazarene College	private	four	3.0	Library
MA	Merrimack College	private	four	5.0	Science/Engineering Center
MA	New England College of Optometry	private	profess	2.6	Academic & Office Bldgs Renov
MD	Johns Hopkins University	private	four	88.0	Medical Research Bldg w/Admn Offices
MI	Eastern Michigan University	public	four	1.6	Data processing Equipment
MO	Fontbonne College	private	four	2.5	Student Activity Center
MO	William Jewell College	private	four	6.5	Science & Technology Bldg.
NH	**Dartmouth College	private	four	17.2	Chemistry & Medical School Bldg/Utility Distribution System
NY	Cornell University	private	four	30.0	Hotel,Academic Center/Field House Renov & Const
NY	Rensselaer Polytechnic Institute	private	four	3.0	Research Bldgs
PA	Allegheny College	private	four	5.5	Science Bldg.
PA	Bucknell University	private	four	7.1	Science Bldg.
PA	Gettysburg College	private	four	5.0	Academic Bldgs & Student Union Renov
PA	Kings College	private	four	5.5	Business School/Boilers
PA	Kings College	private	four	0.3	Parking Lot
PA	Ursinus College	private	four	5.0	Utility Tunnel
SD	Augustana College	private	four	0.6	Electric Generator
SD	Dakota Wesleyan University	private	four	1.4	Student Center Renov
VA	University of Virginia RE Foundation	public	four	10.0	Hotel & Conf Center
VA	Shenandoah University	private	four	2.5	Library
VT	Norwich University	private	four	2.5	Library
WA	Gonzaga University	private	four	11.0	Library,Arts Center,Academic Bldg Const/Bldg Purch
WA	Seattle University	private	four	8.2	Nursing Education Center
WA	Seattle University	private	four	11.2	Academic Bldgs Refin
WI	Alverno College	private	four	4.0	Admn Bldg Renov
WI	St. Norbert College	private	four	3.0	Math/Computer Building
WY	Western Wyoming Community College	public	two	19.6	Arts & Hum, Sci & Tech, Phy. Fitness, Classrm, Phy. Plant, Mult-purp Bldgs Const/Libr,
				<b>\$454.5</b>	

**Appendix I  
Sallie Mae's Inventory of Academic Facility  
Financing Projects Through December 31,  
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**Facilities Finance Transactions: Training Facilities**

<b>State</b>	<b>Borrower</b>	<b>Priv/ publ</b>	<b>Years</b>	<b>Amount (\$millions)</b>	<b>Purpose</b>
MA	Framingham Union Hospital	hospital	n/a	\$17.0	Cancer Center
NY	Albany Medical Center	hospital	n/a	170.0	Const. 2 bldgs, patient care unit, ambul. care facil., power plant, operating rm labs
NY	Long Beach Memorial Hospital	hospital	n/a	45.0	Refin. 1984 issue const emergency room & labs, roof, remove asbestos
NY	Nyack Hospital	hospital	n/a	47.0	Hospital Bldgs
PA	Doylestown Hospital	hospital	n/a	11.5	Hospital Bldg. Structural, Mortar Repair
WI	Medical College of Wiscon.	private	four	26.0	Ambulatory Care Unit for MCW & Local Hospitals
				<b>\$316.50</b>	

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Sallie Mae's Inventory of Academic Facility  
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**Facilities Finance Transactions: Student & Faculty Housing**

<b>State</b>	<b>Borrower</b>	<b>Priv/ publ</b>	<b>Years</b>	<b>Amount (\$millions)</b>	<b>Purpose</b>
CA	Cal State Poly University - Pomona Foundation	public	four	8.1	Student Housing
CA	Cal State Poly University - Pomona Foundation	public	four	3.8	Student Housing
CA	Cal State University - Stanislaus Foundation	public	four	2.0	Student Housing
CA	California Institute of the Arts	private	four	2.5	Student Housing Refin
CA	College of Notre Dame	private	four	0.3	Student Housing Refin
DC	Catholic University	private	four	11.0	Student Housing Refin
DC	Catholic University	private	four	2.7	Student Housing
GA	Shorter College	private	four	1.3	Student Housing
GA	Truett McConnell College	private	two	0.1	Student Housing Refin
KY	Kentucky University System	public	four	41.4	Student Housing Refin
KY	Midway College	private	two	0.6	Student Housing Renov
LA	Xavier University	private	four	2.5	Student Housing Renov
MA	Springfield College	private	four	7.0	Student Housing
MA	Western New England College	private	four	9.7	Student Housing Renov
MN	College of St. Benedict	private	four	6.4	Student Housing Const & Renov
NC	Davidson College	private	four	3.0	Student Housing
NY	Sarah Lawrence College	private	four	1.2	Student Housing
NY	Sarah Lawrence College	private	four	0.4	Student Housing
NY	State Street Associates-Cornell University	private	four	7.0	Student Housing
NY	Union Theological Seminary	private	profess	9.4	Student Housing
OR	Pacific University	private	four	2.0	Student Housing Refin
PA	Chatham College	private	four	4.0	Student Housing Renov
PA	Dickinson College	private	four	1.8	Student Housing Renov
PA	Gettysburg College	private	four	8.0	Student Housing Renov
PA	St. Joseph's University	private	four	2.3	Student Housing Refin
RI	Roger Williams College	private	four	1.7	Student Housing Refin
RI	Salve Regina College	private	four	0.2	Student Housing Refin
TN	Memphis College of Art	private	profess	0.5	Student Housing Renov
WI	Carroll College	private	four	7.0	Student Housing
				<b>\$147.80</b>	

**Appendix I  
Sallie Mae's Inventory of Academic Facility  
Financing Projects Through December 31,  
1991**

**Facilities Finance Transactions: Equipment for Educational Facilities**

<b>State</b>	<b>Borrower</b>	<b>Priv/ publ</b>	<b>Years</b>	<b>Amount (\$millions)</b>	<b>Purpose</b>
AR	University of Arkansas	public	four	1.3	Medical Equipment
AZ	Northern Arizona University	public	four	3.8	Telephone System
CA	Cal State University - Long Beach	public	four	2.3	Telephone System
CA	Lawrence Berkeley Laboratory - Univ. of Cal.	public	four	6.3	Telephone System
CA	San Diego State University	public	four	6.0	Telephone System
CA	San Francisco State University	public	four	3.7	Telephone System
CA	San Jose State University	public	four	4.8	Telephone System
CA	Sonoma State University	public	four	1.1	Telephone System
CA	University of California, Irvine	public	four	1.9	Computer-Research
CA	University of California- UCLA Medical Center	public	four	10.0	Medical Equipment
CA	University of California- UCLA Medical Center	public	four	10.0	Medical Equipment
CA	University of California, San Diego	public	four	1.9	Telephone System
CA	University of Cal. - San Diego Medical Center	public	four	2.3	Medical Equipment
CA	University of Cal. - San Diego Medical Center	public	four	1.4	Medical Equipment
CA	University of Cal. - San Diego Medical Center	public	four	1.9	Medical Equipment
CO	Colorado College	private	four	1.0	Telephone System
CO	University of Northern Colorado	public	four	1.8	Telephone System
CT	University of Connecticut	public	four	12.6	Telephone System
FL	Pensacola Junior College	public	two	3.5	Computers-Academic/Academic Furniture
IA	Iowa Board of Regents	public	four	6.2	Computers-Variou
IA	Iowa State University	public	four	0.7	Lab Equipment & Aircraft for Admn
IA	University of Iowa	public	four	0.7	Lab Equipment-Spectrometer
IL	Quincy College	private	four	0.4	Telephone System
IL	Southern Illinois University	public	four	3.9	Computer-Variou
LA	Tulane University	private	four	16.8	Computers,Furniture,Health Care Equipment
MA	Massachusetts Institute of Technology	private	four	3.5	Research/Admin Equipment
MA	Massachusetts Institute of Technology	private	four	3.0	Research/Admin Equipment
MA	Massachusetts Institute of Technology	private	four	5.2	Research/Admin Equipment

(continued)

**Appendix I  
Sallie Mae's Inventory of Academic Facility  
Financing Projects Through December 31,  
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<b>State</b>	<b>Borrower</b>	<b>Priv/ publ</b>	<b>Years</b>	<b>Amount (\$millions)</b>	<b>Purpose</b>
MA	Massachusetts Institute of Technology	private	four	2.1	Research/Admin Equipment
MA	Massachusetts Institute of Technology	private	four	2.0	Research/Admin Equipment
MA	MIT, Lincoln Laboratories	private	four	3.0	Computers-Admn & Research
MA	Merrimack College	private	four	0.8	Telephone System
MA	University of Massachusetts	public	four	0.9	Medical Equipment
MA	University of Massachusetts	public	four	0.7	Medical Equipment
MA	University of Massachusetts	public	four	2.2	Medical Equipment
MA	University of Massachusetts, Amherst	public	four	0.3	Medical Equipment
MA	University of Massachusetts, Medical Center	public	four	0.4	Medical Equipment
MA	University of Massachusetts, Worcester	public	four	0.5	Medical Equipment
MD	Johns Hopkins University/ Applied Physics Lab	private	four	3.0	Computer-Variou
MD	University of Maryland	public	four	2.5	Computer-Variou
MD	University of Maryland	public	four	0.4	Computer-Variou
MT	Eastern Montana College	public	four	0.4	Computer-Variou
MT	Montana State University	public	four	2.0	Computer-Variou
MT	University of Montana	public	four	1.6	Computer-Variou
NC	East Carolina University	public	four	5.0	Computer-Research & Admn
NC	University of North Carolina	public	four	0.6	Computer-Academic
ND	University of North Dakota	public	four	2.8	Computer-Academic & Admn
NE	University of Nebraska	public	four	0.9	Computer-Research
NV	University of Nevada	public	four	0.2	Computer-Academic
NY	Rockefeller University	private	profess	5.0	Telephone System
OH	University of Cincinnati	public	four	0.6	Athletic Score Boards
OH	University of Ohio	public	four	3.2	Telephone System
PA	Kutztown University	public	four	2.1	Telephone System
PA	Moravian College	private	four	0.4	Telephone System
PA	Thomas Jefferson University	private	four	6.5	Medical Equipment
PA	Thomas Jefferson University	private	four	5.5	Medical Equipment
TX	University of Texas, Arlington	public	four	0.9	Computer-Academic
TX	West Texas State University	public	four	0.3	Furniture-Student Union
UT	University of Utah Hospital	public	four	1.9	Medical Equipment
VA	George Mason University	public	four	0.8	Computer-Admn
WA	Eastern Washington University	public	four	0.1	Computer-Admn
				<b>\$177.60</b>	

**Appendix I  
Sallie Mae's Inventory of Academic Facility  
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**Facilities Finance Transactions: Equipment for Student & Faculty Housing**

<b>State</b>	<b>Borrower</b>	<b>Priv/ publ</b>	<b>Years</b>	<b>Amount (\$millions)</b>	<b>Purpose</b>
MA	Springfield College	private	four	\$1.5	Telephone System-Student Housing
SC	Clemson University	public	four	0.5	Student Housing Security System
				<b>\$2.00</b>	

**Appendix I  
Sallie Mae's Inventory of Academic Facility  
Financing Projects Through December 31,  
1991**

**Facilities Finance Transactions: Two or More Categories**

State	Borrower	Priv/ publ	Years	Amount (\$millions)	Purpose
CA	Cal State University - Northridge Foundation	public	four	\$6.7	Bookstore & Food Service Facility & Equipment
CO	State Colleges of Colorado	public	four	4.8	Student Unions Const./Student Housing Complex Purch.
CO	University of Colorado, Series 1991A	public	four	11.0	Athletic Team House/Telephone System
CO	University of Colorado, Series 1991B & 1991C	public	four	17.5	Land & Equipment Purch./Academic & Research Bldgs. Const.
IA	Drake University, Series 1991	private	four	1.6	Computer Equipment Purch./Electric & Phone Service/Student Housing Renov
IL	Bradley University	private	four	7.0	Academic Bldg Renov&Student Housing Const
IL	Monmouth College	private	four	1.0	Academic Bldg, Student Housing Renov & Office Bldg-Windows
MA	Boston University	private	four	39.3	Allied Health Bldg/Student Housing
MA	Clark University	private	four	15.6	Student Housing, Student Union, Food Service & Library Refin
MA	Mt. Holyoke College	private	four	4.4	Admn Bldg & Student Housing Renov
MD	Johns Hopkins University	private	four	17.5	Admn & Academic Bldgs Renov/Student Housing Refin/Space Telescope Facility
MN	Gustavus Adolphus College	private	four	3.0	Classrm, Faculty Offices Const, Furnish, Equip/AirCond: Libr, Studt Union, Acad Halls
ND	University of North Dakota	public	four	15.8	Aircraft & Flight Simulators/Training Bldgs(hangers)
NY	Albany Medical College	private	four	1.0	Medical Equip/Renov. Admn. Space, Research Lab, Clinical Pract & Facility
NY	Albany Medical College	private	four	0.6	Medical Equip/Renov. Admn. Space, Research Lab, Clinical Pract & Facility
NY	Buffalo General Hospital	hospital	n/a	166.0	Const., Renov., & Equipping patient care areas
NY	Ellis Hospital	hospital	n/a	99.0	Nursing tower, surgical recovery suite, radiation suite/renov. & demolit. hosp. wings
NY	Manhattan School of Music	private	four	1.6	Pianos and Auditorium
NY	Montefiore Hospital	hospital	n/a	267.0	Const., Renov., Equipping patient care areas, building conversion, refin 2 loans
NY	**New York University	private	four	99.1	Medical Research Bldg/Faculty & Staff Housing
PA	HealthEast	hospital	n/a	15.0	Reimburse for capital expenditures, purch. capital equipment, remodeling projects
PA	University of Scranton	private	four	19.3	Library & Student Housing

(continued)

**Appendix I  
Sallie Mae's Inventory of Academic Facility  
Financing Projects Through December 31,  
1991**

<b>State</b>	<b>Borrower</b>	<b>Priv/ publ</b>	<b>Years</b>	<b>Amount (\$millions)</b>	<b>Purpose</b>
PA	Wilkes University	private	four	7.0	Labs Renov/Computer/Student Athletic Center
TX	Abilene Christian University	private	four	6.7	Science Bldg & Student Housing Renov
VA	Virginia Wesleyan	private	four	2.5	Dining Facility/Student Housing
WA	Pacific Lutheran University	private	four	20.3	Science Bldg Refin/Student Housing, Music Bldg, Student Cnter Const&Renov/Computers
WI	Lakeland College	private	four	0.5	Student Housing & Academic Bldg Renov, Refin
WI	Northland College	private	four	0.7	Student Housing, Maint Bldg Const, Art Bldg Renov
WI	Northland College	private	four	0.4	Student Housing, Maint Bldg Const, Art Bldg Renov
				<b>\$851.89</b>	

\*\*These are line of credit drawdowns consolidated as one transaction.

# Description of Seven Selected Financing Transactions

This appendix describes seven financing transactions from Sallie Mae's inventory of academic facility construction projects as of December 31, 1991. We judgmentally selected these examples to illustrate the types of projects Sallie Mae financed.

## Educational Facilities

### University of California, Irvine

In 1987, Sallie Mae financed a 5-year, \$2.8 million lease-purchase agreement for the construction of modular office space for the Medical Center of the University of California, Irvine. The university intended the space to be used by doctors involved in the cancer program at the university hospital. The space consolidated cancer services ranging from outpatient screening to surgical oncology in one location. The space was also for use by university doctors for practices in other medical fields, including urology, pulmonary, internal and family medicine, dermatology, cardiology, and general surgery. The university was to obtain title to the space at the end of the contract.

The University of California, Irvine, is a 4-year public institution that is part of the nine campus University of California system. It is located 40 miles south of Los Angeles. It offers undergraduate, graduate, and professional degrees with a faculty of over 6,900. Enrollment at the time of the Sallie Mae financing was 14,500 students.

Moody's rated the state of California Aa.<sup>1</sup>

### Drake University

In November 1990, Sallie Mae purchased \$20 million in fixed-rate tax-exempt bonds issued by the City of Des Moines, Iowa. The city loaned the proceeds of the bonds to Drake University, a 4-year, private school in Des Moines. The school planned to use \$8 million of the proceeds to construct a new law library and the remaining \$12 million to renovate and expand a multipurpose sports facility.

According to the university, it needed the law library to accommodate the increase in the school's law school enrollment. The athletic facility was to

<sup>1</sup>Section 439 (d)(5) of the 1986 Higher Education Amendments specified that at least 75 percent of Sallie Mae's academic facilities financing must be obligations listed by a nationally recognized rating organization below the third highest rating. The Higher Education Amendments of 1992 modified this requirement to the second highest rating.

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**Appendix II  
Description of Seven Selected Financing  
Transactions**

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include additional seating, a jogging track, racquetball courts, and facilities for volleyball and intermural basketball.

Drake University received a rating less than A from Duff and Phelps.

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**University of Virginia**

The University of Virginia Real Estate Foundation—a non-profit organization formed to aid in the acquisition, management, and development of real estate for the benefit of the University of Virginia—guaranteed a \$10-million taxable loan from Sallie Mae to Boar's Head Enterprises, Inc., in 1990. The loan was to be used to refinance existing debt and finance renovations for the Boar's Head Inn, a 175-room hotel/conference center near the university in Charlottesville, Virginia.

The University of Virginia Real Estate Foundation had purchased the Boar's Head—considered the premier lodging facility in the area—in 1989. The foundation's properties are primarily used by the university, its affiliates, and faculty and students. Before agreeing to the loan, Sallie Mae required the Foundation to attest that more than 50 percent of the facility's future use would be for educational purposes.

The University of Virginia is a 4-year public undergraduate and graduate institution founded in 1819 and governed by the Commonwealth of Virginia. A 13-member Board of Directors, including five university officials as ex-officio members, oversees the Real Estate Foundation, which the University initially funded with interest-free borrowing from its endowment fund.

Standard and Poor's rated the University's revenue bonds A+ and the Commonwealth of Virginia triple A.

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**Student/Faculty  
Housing**

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**Sarah Lawrence College**

In 1990, Sallie Mae provided a \$400,000 loan to Sarah Lawrence College, a 4-year, private liberal arts college outside New York City. The college requested the loan for the purchase of land and a building that was to be converted to a student residence hall.

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The loan was in the form of a 12-month taxable line of credit that the school anticipated converting to long-term financing with Sallie Mae at the end of its term.

Sarah Lawrence is a small school with approximately 1,000 full-time students, three-fourths of whom are female. The college approached Sallie Mae in response to facilities financing advertising.

McCarthy, Crisanti & Maffei, Inc., rated the college "less than A."

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## **Equipment- Educational Facilities**

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### **University of Connecticut**

In December 1988, Sallie Mae provided \$12.5 million for 10 and 1/2 years to finance an installment purchase agreement for a campus-wide telecommunications system for the University of Connecticut. The Connecticut Bank and Trust Company funded the lease purchase agreement in August 1988 and subsequently assigned (transferred) its interest to Sallie Mae.

The University of Connecticut is a 4-year public institution offering both undergraduate and graduate degrees.

We found no information on the school's investment rating in the data Sallie Mae provided.

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## **Multiple Projects**

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### **University of Colorado**

In December 1990, Sallie Mae purchased \$12.5 million in fixed-rate tax-exempt bonds to benefit the University of Colorado—a large, public undergraduate and graduate institution consisting of four campuses within Colorado.

The proceeds of the bonds were to finance (1) the \$10-million construction of an athletic field house at the university's Boulder campus and (2) the \$2.5-million expansion and upgrade of the telecommunications system of

the university's Health Sciences Center in Denver. The field house consolidated athletic department functions from eight campus facilities and provided an academic center and dining hall for student athletes and offices for coaches. The telecommunications project included renovations to the Health Sciences Center's loading dock and security systems.

Standard & Poor's rated the University of Colorado system AA.

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**Montefiore Medical Center**

In June 1989, Sallie Mae entered into an agreement with the New York State Medical Care Facilities Finance Agency for \$27 million over 35 years in support of a \$271 million 1989 Series A bond issue for Montefiore Medical Center. Montefiore is a major teaching hospital in the Bronx, New York.

The proceeds of the bonds were to advance the refund of a 1984 bond issue that had financed two patient care buildings and a surgical complex at the medical center. The 1989 bond issue was also to be used to fund a debt service reserve fund and to pay costs of issuance expenses. Sallie Mae committed to purchase securities in the debt reserve fund up to \$27 million.

Montefiore Medical Center is a 1,321-bed hospital located on two sites. It is a major provider of tertiary level medical services, with a particularly strong demand in obstetrics/gynecology. It is also the teaching hospital for the Albert Einstein College of Medicine, providing medical and clinical education to residents and interns in all the major specialties, including internal medicine, neurosurgery, pathology, and anesthesiology.

Standard & Poor's rated the 1989 Series A bonds AA.

# Reclassified Inventory of Sallie Mae's Academic Facility Financing Projects Through December 31, 1991

This appendix contains the listing of projects in Sallie Mae's academic facility financing inventory as of December 31, 1991. Projects are classified into those that Sallie Mae would have approved and those that it would not have approved under the restrictions placed on Sallie Mae's authority by the 1992 Higher Education Amendments.

Sallie Mae officials classified the projects as approved or disapproved in response to our request for the information. We did not verify the accuracy of the classifications with the legislation or its intent.

## Facilities Finance Transactions: Educational Facilities

State	Borrower	Amount (\$millions)	Use	Purpose
AZ	Mohave Community College	\$1.0	yes	Classrooms & Labs
CA	Cal State University - San Bernadino Foundation	0.6	yes	Academic Bldg
CA	California Western School of Law	4.5	no	Faculty&Admn Offices/Student Union&Services/Bookstore&Parking
CA	Harvey Mudd College	4.0	yes	Academic Bldg Const.
CA	Monterey Institute of International Studies	2.6	yes	Academic&Office Bldg,Auditorium Const.
CA	Occidental College	1.6	yes	Science Bldg Renov
CA	San Francisco Conservatory of Music	1.2	yes	Recital Hall Renov/HVAC/Property Purchase
CA	San Jose State University - Spartan Shops	1.1	no	Dining Hall Renov
CA	University of California, Irvine	2.4	yes	Modular Office Bldgs
CA	University of California, Irvine	3.6	yes	Modular Office Bldgs
CO	University of Denver	6.0	no	Student Union & Law School Refin
IA	Drake University, Series 1990	19.0	no	Law Library/Athletic Facility Renov
IA	Drake University, Series 1992 A & B	7.7	no	Tennis Bldg/Admin Hall&Theater Renov
IA	Iowa State Memorial Union	0.2	no	Student Union Const.
IA	Loras College	3.5	no	New Student Union and Renovation to Existing Student Center
IA	University of Northern Iowa	1.3	yes	Boiler(Power Plant)
IL	Augustana College	15.0	yes	Const.Library
IL	Chicago College of Osteopathic Medicine	20.0	yes	Purch,Finan & Refin 40 Acres Land w/Academic Bldgs
IL	Elmhurst College	5.0	yes	Student Services&Admn Bldgs Renov
KY	Bellarmino College (Refin. 1992)	3.0	yes	Nursing School
KY	Georgetown College	0.6	yes	Academic Bldg.Renov
LA	Dillard University	3.0	yes	Fine Arts Bldg Const
LA	Louisiana Collège	2.5	yes	Performing Arts Bldg Refin/Auditorium
LA	Xavier University	4.7	yes	Science Bldg.
MA	Albany Street Associates-Boston University	11.7	yes	Medical Research Bldg/Admin Offices

(continued)

**Appendix III  
Reclassified Inventory of Sallie Mae's  
Academic Facility Financing Projects  
Through December 31, 1991**

<b>State</b>	<b>Borrower</b>	<b>Amount (\$millions)</b>	<b>Use</b>	<b>Purpose</b>
MA	Assumption College	10.5	no	Food Service Bldg Const
MA	Assumption College	5.5	yes	Student Recreation Bldg Const
MA	Bentley College	0.9	no	Recreation Facility Renov
MA	Boston University	50.0	yes	School of Management Administration Bldg
MA	Eastern Nazarene College	3.0	yes	Library Const
MA	Merrimack College	5.0	yes	Science/Engineering Center Const
MA	New England College of Optometry	2.6	yes	Academic & Office Bldgs. Renov
MD	Johns Hopkins University	88.0	yes	Medical Research Bldg w/Admn Offices
MI	Eastern Michigan University	1.6	yes	Data processing Equipment
MO	Fontbonne College	2.5	no	Student Activity Center
MO	William Jewell College	6.5	yes	Science & Technology Bldg. Const
NH	Dartmouth College	17.2	yes	Chemistry&Medical School Bldg/Utility Distribution System
NY	Cornell University	30.0	no	Hotel,Academic Center/Field House Renov & Const
NY	Rensselaer Polytechnic Institute	3.0	yes	Research Bldgs.
PA	Allegheny College	5.5	yes	Science Bldg.Const
PA	Bucknell University	7.1	yes	Science Bldg. Const
PA	Gettysburg College	5.0	no	Academic Bldgs. & Student Union Renov
PA	Kings College	5.5	yes	Business School/Boilers
PA	Kings College	0.3	yes	Parking Lot
PA	Ursinus College	5.0	yes	Utility Tunnel
SD	Augustana College	0.6	yes	Electric Generator
SD	Dakota Wesleyan University	1.4	no	Student Center Renov
VA	University of Virginia RE Foundation	10.0	no	Hotel & Conf Center
VA	Shenandoah University	2.5	yes	library
VT	Norwich University	2.5	yes	Library
WA	Gonzaga University	11.0	yes	Library,Arts Center Const/Academic Bldg Const/Bldg Purch
WA	Seattle University	8.2	yes	Nursing Education Center
WA	Seattle University	11.2	yes	Academic Bldgs. Refin
WI	Alverno College	4.0	yes	Admn Bldg Renov
WI	St. Norbert College	3.0	yes	Math/Computer Building
WY	Western Wyoming Community College	19.6	no	Arts&Hum, Sci&Tech, Phy. Fitness, Classrm, Phy.Plant, Mult-purp BldgsCons/Libr, Gym
		<b>\$454.5</b>		

**Appendix III  
Reclassified Inventory of Sallie Mae's  
Academic Facility Financing Projects  
Through December 31, 1991**

**Facilities Finance Transactions: Training Facilities**

<b>State</b>	<b>Borrower</b>	<b>Amount (\$millions)</b>	<b>Use</b>	<b>Purpose</b>
MA	Framingham Union Hospital	\$17.0	no	Cancer Center Const
NY	Albany Medical Center	170.0	no	Const.2 bldgs,patient care unit,ambulatory care facility,power plant,operating rm,labs
NY	Long Beach Memorial Hospital	45.0	no	Refin. 1984 issue const emergency room & labs,roof,remove asbestos
NY	Nyack Hospital	47.0	no	Hospital Bldgs.
PA	Doylestown Hospital	11.5	no	Hospital Bldg. Structural. Mortar Repair
WI	Medical College of Wiscon.	26.0	no	Ambulatory Care Unit for MCW & Local Hospitals Const
		<b>\$316.5</b>		

**Appendix III  
Reclassified Inventory of Sallie Mae's  
Academic Facility Financing Projects  
Through December 31, 1991**

**Facilities Finance Transactions: Student Housing**

<b>State</b>	<b>Borrower</b>	<b>Amount (\$millions)</b>	<b>Use</b>	<b>Purpose</b>
CA	Cal State Poly University - Pomona Foundation	\$8.1	yes	Student Housing
CA	Cal State Poly University - Pomona Foundation	3.8	yes	Student Housing
CA	Cal State University - Stanislaus Foundation	2.0	yes	Student Housing
CA	California Institute of the Arts	2.5	yes	Student Housing Refin
CA	College of Notre Dame	0.3	yes	Student Housing Refin
DC	Catholic University	11.0	yes	Student Housing Refin
DC	Catholic University	2.7	yes	Student Housing
GA	Shorter College	1.3	yes	Student Housing
GA	Truett McConnell College	0.1	yes	Student Housing Refin
KY	Kentucky University System	41.4	yes	Student Housing Refin
KY	Midway College	0.6	yes	Student Housing Renov
LA	Xavier University	2.5	yes	Student Housing Renov
MA	Springfield College	7.0	yes	Student Housing Const
MA	Western New England College	9.7	yes	Student Housing Renov
MN	College of St. Benedict	6.4	yes	Student Housing Const & Renov
NC	Davidson College	3.0	yes	Student Housing
NY	Sarah Lawrence College	1.2	yes	Student Housing
NY	Sarah Lawrence College	0.4	yes	Student Housing
NY	State Street Associates-Cornell University	7.0	yes	Student Housing
NY	Union Theological Seminary	9.4	yes	Student Housing
OR	Pacific University	2.0	yes	Student Housing Refin
PA	Chatham College	4.0	yes	Student Housing Renov
PA	Dickinson College	1.8	yes	Student Housing Renov
PA	Gettysburg College	8.0	yes	Student Housing Renov
PA	St. Joseph's University	2.3	yes	Student Housing Refin
RI	Roger Williams College	1.7	yes	Student Housing Refin
RI	Salve Regina College	0.2	yes	Student Housing Refin
TN	Memphis College of Art	0.5	yes	Student Housing Renov
WI	Carroll College	7.0	yes	Student Housing
		<b>\$147.8</b>		

**Appendix III  
Reclassified Inventory of Sallie Mae's  
Academic Facility Financing Projects  
Through December 31, 1991**

**Facilities Finance Transactions: Equipment for Educational Facilities**

<b>State</b>	<b>Borrower</b>	<b>Amount (\$millions)</b>	<b>Use</b>	<b>Purpose</b>
AR	University of Arkansas	\$1.3	yes	Medical Equipment
AZ	Northern Arizona University	3.8	yes	Telephone System
CA	Cal State University - Long Beach	2.3	yes	Telephone System
CA	Lawrence Berkeley Laboratory - Univ of Cal.	6.3	yes	Telephone System
CA	San Diego State University	6.0	yes	Telephone System
CA	San Francisco State University	3.7	yes	Telephone System
CA	San Jose State University	4.8	yes	Telephone System
CA	Sonoma State University	1.1	yes	Telephone System
CA	University of California, Irvine	1.9	yes	Computer-Research
CA	University of California- UCLA Medical Center	10.0	yes	Medical Equipment
CA	University of California- UCLA Medical Center	10.0	yes	Medical Equipment
CA	University of California, San Diego	1.9	yes	Telephone System
CA	University of Cal. - San Diego Medical Center	2.3	yes	Medical Equipment
CA	University of Cal. - San Diego Medical Center	1.4	yes	Medical Equipment
CA	University of Cal. - San Diego Medical Center	1.9	yes	Medical Equipment
CO	Colorado College	1.0	yes	Telephone System
CO	University of Northern Colorado	1.8	yes	Telephone System
CT	University of Connecticut	12.6	yes	Telephone System
FL	Pensacola Junior College	3.5	yes	Computers-Academic/Academ
IA	Iowa Board of Regents	6.2	yes	Computers-Variou
IA	Iowa State University	0.7	no	Lab Equipment&Aircraft for Ad
IA	University of Iowa	0.7	yes	Lab Equipment-Spectrometer
IL	Quincy College	0.4	yes	Telephone System
IL	Southern Illinois University	3.9	yes	Computer-Variou
LA	Tulane University	16.8	yes	Computers, Furniture, Health C
MA	Massachusetts Institute of Technology	3.5	yes	Research/Admin Equipment
MA	Massachusetts Institute of Technology	3.0	yes	Research/Admin Equipment
MA	Massachusetts Institute of Technology	5.2	yes	Research/Admin Equipment
MA	Massachusetts Institute of Technology	2.1	yes	Research/Admin Equipment
MA	Massachusetts Institute of Technology	2.0	yes	Research/Admin Equipment
MA	MIT, Lincoln Laboratories	3.0	yes	Computers-Admn&Research
MA	Merrimack College	0.8	yes	Telephone System
MA	University of Massachusetts	0.9	yes	Medical Equipment
MA	University of Massachusetts	0.7	yes	Medical Equipment
MA	University of Massachusetts	2.2	yes	Medical Equipment
MA	University of Massachusetts, Amherst	0.3	yes	Medical Equipment

(continued)

**Appendix III  
Reclassified Inventory of Sallie Mae's  
Academic Facility Financing Projects  
Through December 31, 1991**

<b>State</b>	<b>Borrower</b>	<b>Amount (\$millions)</b>	<b>Use</b>	<b>Purpose</b>
MA	University of Massachusetts, Medical Center	0.4	yes	Medical Equipment
MA	University of Massachusetts, Worcester	0.5	yes	Medical Equipment
MD	Johns Hopkins University/ Applied Physics Lab	3.0	yes	Computer-various
MD	University of Maryland	2.5	yes	Computer-various
MD	University of Maryland	0.4	yes	Computer-various
MT	Eastern Montana College	0.4	yes	Computer-Variou
MT	Montana State University	2.0	yes	Computer-Variou
MT	University of Montana	1.6	yes	Computer-Variou
NC	East Carolina University	5.0	yes	Computer-Research&Admn
NC	University of North Carolina	0.6	yes	Computer-Academic
ND	University of North Dakota	2.8	yes	Computer-Academic&Admn
NE	University of Nebraska	0.9	yes	Computer-Research
NV	University of Nevada	0.2	yes	Computer-Academic
NY	Rockefeller University	5.0	yes	Telephone System
OH	University of Cincinnati	0.6	no	Athletic Score Boards
OH	University of Ohio	3.2	yes	Telephone System
PA	Kutztown University	2.1	yes	Telephone System
PA	Moravian College	0.4	yes	Telephone System
PA	Thomas Jefferson University	6.5	yes	Medical Equipment
PA	Thomas Jefferson University	5.5	yes	Medical Equipment
TX	University of Texas, Arlington	0.9	yes	Computer-Academic
TX	West Texas State University	0.3	no	Furniture-Student Union
UT	University of Utah Hospital	1.9	yes	Medical Equipment
VA	George Mason University	0.8	yes	Computer-Admn
WA	Eastern Washington University	0.1	yes	Computer-Admn
		<b>\$177.6</b>		

**Appendix III  
Reclassified Inventory of Sallie Mae's  
Academic Facility Financing Projects  
Through December 31, 1991**

**Facilities Finance Transactions: Equipment for Student Housing**

<b>State</b>	<b>Borrower</b>	<b>Amount (\$millions)</b>	<b>Use</b>	<b>Purpose</b>
MA	Springfield College	\$1.5	yes	Telephone System-Student Housing
SC	Clemson University	0.5	yes	Dormitory Security System
		<b>\$2.0</b>		

**Appendix III  
Reclassified Inventory of Sallie Mae's  
Academic Facility Financing Projects  
Through December 31, 1991**

**Facilities Finance Transactions: Two or More Categories**

<b>State</b>	<b>Borrower</b>	<b>Amount (\$millions)</b>	<b>Use</b>	<b>Purpose</b>
CA	Cal State University - Northridge Foundation	\$6.7	no	Bookstore & Food Service Facility Const. & Equipment
CO	State Colleges of Colorado	4.8	no	Student Unions Const./Student Housing Complex Purch.
CO	University of Colorado, Series 1991A	11.0	no	Athletic Team House Const./Telephone System
CO	University of Colorado, Series 1991B & 1991C	17.5	yes	Land&Equipment Purch./Academic&Research Bldgs. Const.
IA	Drake University, Series 1991	1.6	yes	Computer Equipment Purch./Electric & Phone Service/Student Housing Renov
IL	Bradley University	7.0	yes	Academic Bldg Renov&Student Housing Const
IL	Monmouth College	1.0	yes	Academic Bldg, Student Housing Renov & Office Bldg-Windows
MA	Boston University	39.3	yes	Allied Health Bldg/Student Housing
MA	Clark University	15.6	no	Student Housing, Student Union, Food Service & Library Refin
MA	Mt. Holyoke College	4.4	yes	Admn Bldg Renov
MD	Johns Hopkins University	17.5	yes	Admn & Academic Bldgs. Renov/Student Housing Refin/Space Telescope Facility
MN	Gustavus Adolphus College	3.0	no	Classrm, Faculty Offices Const, Furnish, Equip/AirCond: Libr, Studt Union, Acad Halls
ND	University of North Dakota	15.8	yes	Aircraft&Flight Simulators/Training Bldgs.(hangers)
NY	Albany Medical College	1.0	yes	Medical Equip/Renov. Admn. Space, Research Lab, Clinical Pract&Facility
NY	Albany Medical College	0.6	yes	Medical Equip/Renov. Admn. Space, Research Lab, Clinical Pract&Facility
NY	Buffalo General Hospital	166.0	no	Const., Renov., & Equipping patient care areas
NY	Ellis Hospital	99.0	no	Nursing tower, surgical recovery suite, radiation suite/renov. & demolit. hospital wings
NY	Manhattan School of Music	1.6	yes	Pianos and Auditorium
NY	Montefiore Hospital	267.0	no	Const., Renov., Equipping patient care areas, building conversion, refin 2 loans
NY	New York University	99.1	yes	Med Res Bldg/Student Housing

(continued)

**Appendix III  
Reclassified Inventory of Sallie Mae's  
Academic Facility Financing Projects  
Through December 31, 1991**

<b>State</b>	<b>Borrower</b>	<b>Amount (\$millions)</b>	<b>Use</b>	<b>Purpose</b>
PA	Health East	15.0	no	Reimburse for capital expenditures.purch.capital equipment,remodeling projects
PA	University of Scranton	19.3	yes	Library&Student Housing Const
PA	Wilkes University	7.0	no	Labs Renov/Computer/Student Athletic Center
TX	Abilene Christian University	6.7	yes	Science Bldg&Student Housing Renov
VA	Virginia Wesleyan	2.5	no	Dining Facility/Student Housing
WA	Pacific Lutheran University	20.3	no	Science Bldg Refin/Student Housing.Music Bldg.Student Center Const&Renov/Computers
WI	Lakeland College	0.5	no	Student Housing & Academic Bldg Renov, Refin
WI	Northland College	0.7	yes	Student Housing,Maint Bldg Const,Art Bldg Renov
WI	Northland College	0.4	yes	Student Housing,Maint Bldg Const.,Art Bldg Renov
		<b>\$851.9</b>		

# Classification of Sallie Mae's Academic Facilities Financings by School and Project Type

**Table IV.1: Sallie Mae's Academic Facility Financings, by Type of School**

Dollars in millions

Type of school	Transactions		Dollars	
	Number	Percent	Amount	Percent
2-year public	3	1.60	\$24.1	1.20
2-year private	2	1.10	0.7	0.04
4-year public	63	34.40	248.3	12.70
4-year private	98	53.60	794.0	40.70
Teaching hospitals	9	4.90	837.5	42.90
Professional	8	4.40	45.8	2.40
<b>Total</b>	<b>183</b>	<b>100.00</b>	<b>\$1,950.4</b>	<b>100.00</b>

**Table IV.2: Sallie Mae's Academic Facility Financings, by Type of School and Type of Project**

Dollars in millions

Amount by project type

Type of school	Education facilities	Training facilities	Housing	Education equipment	Housing equipment	Multiple use
2-year private	\$0.0	\$0.0	\$0.7	\$0.0	\$0.0	\$0.0
2-year public	20.6	0.0	0.0	3.5	0.0	0.0
4-year private	382.2	26.0	82.0	53.2	1.5	249.1
4-year public	20.8	0.0	55.3	115.9	0.5	55.8
Teaching hospital	0.0	290.5	0.0	0.0	0.0	547.0
Professional	30.9	0.0	9.9	5.0	0.0	0.0
<b>Total</b>	<b>\$454.5</b>	<b>\$316.5</b>	<b>\$147.9</b>	<b>\$177.6</b>	<b>\$2.0</b>	<b>\$851.9</b>

# Sallie Mae's Academic Facility Financing Instruments, by Type of Project

Project Category	Bonds	Leases	Loans	Liquidity agreements	Unknown	Total
Educational facilities	40	5	8	a	3	56
Training facilities	3	a	a	3	a	6
Student/ faculty housing	12	a	14	a	3	29
Educational equipment	6	46	8	a	1	61
Training equipment	a	a	a	a	a	a
Equipment for housing	1	1	a	a	a	2
Multiple	19	1	5	4	a	29
Total (percent)	81 (44.3)	53 (29.0)	35 (19.1)	7 (3.8)	7 (3.8)	183 (100)

<sup>a</sup>None of Sallie Mae's 183 academic facilities financing transactions fell into this category.

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