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JUSTICE - #46

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# REPORT TO THE CONGRESS

72-0147



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## Examination Of Financial Statements Of Federal Prison Industries, Inc., Fiscal Year 1971 B-114826

Department of Justice

*BY THE COMPTROLLER GENERAL  
OF THE UNITED STATES*

~~790898~~

095452

DEC. 14, 1971



COMPTROLLER GENERAL OF THE UNITED STATES  
WASHINGTON, D.C. 20548

B-114826

To the President of the Senate and the  
Speaker of the House of Representatives

This is our report on examination of the financial statements of Federal Prison Industries, Inc., Department of Justice, for the fiscal year ended June 30, 1971.

Our examination was made pursuant to the Government Corporation Control Act (31 U.S.C. 841).

Copies of this report are being sent to the Director, Office of Management and Budget, and to the Attorney General.

A handwritten signature in cursive script that reads "James B. Stacks".

Comptroller General  
of the United States

D I G E S T

WHY THE EXAMINATION WAS MADE

The Government Corporation Control Act requires the Comptroller General to make an annual audit of the Federal Prison Industries, Inc. 9's

OPINION ON FINANCIAL STATEMENTS

In the opinion of the General Accounting Office, the corporation's financial statements included in this report (schs. 1 through 3) present fairly its financial position at June 30, 1971, and the results of its operations and the sources and application of its funds for the year then ended, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year--except for the provision of a reserve for anticipated adjustments of sales prices of certain products--and with applicable Federal laws.

OTHER MATTERS OF INTEREST

The corporation's sales to Government agencies in fiscal year 1971 totaled about \$44.5 million, about \$7.8 million less than in the preceding year. This decrease was due to general cutbacks in spending by Government agencies. Net profit for the year was \$338,000 compared with a net profit of about \$6.3 million in the preceding year. This decrease was primarily due to the decrease in sales.

The inventories of materials and supplies at June 30, 1971, of about \$9.5 million were about \$2 million less than at June 30, 1970. This decrease resulted from efforts by management to minimize cash outflows during the year.

The depreciable value of buildings and improvements of about \$16.9 million at June 30, 1971, was about \$3.5 million greater than at June 30, 1970. This increase resulted primarily from the completion of major construction projects.

RECOMMENDATIONS OR SUGGESTIONS

This report contains no recommendations or suggestions.

MATTERS FOR CONSIDERATION BY THE CONGRESS

This report is submitted to the Congress as required by the Government Corporation Control Act.

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RECOMMENDATIONS OR SUGGESTIONS

This report contains no recommendations or suggestions.

MATTERS FOR CONSIDERATION BY THE CONGRESS

This report is submitted to the Congress as required by the Government Corporation Control Act.

## GENERAL COMMENTS

The Federal Prison Industries, Inc., a wholly owned Government corporation created pursuant to the act of June 23, 1934 (48 Stat. 1211; 18 U.S.C. 4121), functions within the Department of Justice under the general direction and supervision of the Attorney General.

The corporation conducts industrial operations in Federal penal and correctional institutions and in the military disciplinary barracks at Fort Leavenworth, Kansas, for the purpose of providing employment for physically fit inmates. These operations are designed to give the inmates an opportunity to acquire knowledge and skill in trades and occupations that will enable them to earn a livelihood upon their release.

The nature of the industrial operations established in the institutions is determined on the basis of the type of work that will furnish the most appropriate training and, at the same time, keep to a minimum the competition with private industry. The number of inmates employed in the industries during fiscal year 1971 averaged 4,556, or about 22 percent of the average number of inmates incarcerated.

Under the act which created the corporation, Government agencies are required to purchase, at prices not to exceed current market prices, such products of the industries as meet the agencies' requirements and as may be available. The corporation's Board of Directors has established the policy that prices shall not be materially below current market prices.

The corporation conducts a vocational training program for qualified inmates in connection with the institutional industrial activities and operates a placement service to assist inmates in obtaining employment upon their release. During fiscal year 1971, 7,756 inmates were enrolled in 181 groups for training in various trade courses and 4,808 inmates completed the courses.

MANAGEMENT

The operating policies of the Federal Prison Industries, Inc., are prescribed by a board of six directors appointed by the President of the United States to serve for indefinite terms without compensation. At June 30, 1971, the board members were:

<u>Name</u>	<u>Representing</u>
Sanford Bates, consultant in public administration	Attorney General of the United States
William E. Morgan, president emeritus, Colorado State University	Agriculture
George Meany, president, AFL-CIO	Labor
James L. Palmer, member, Board of Directors, Marshall Field Company	Retailers and consumers
John Marshall Briley, lawyer-industrialist	Secretary of Defense
Berry N. Beaman, industrialist	Industry

The officers of the corporation at June 30, 1971, were:

Sanford Bates	President
James L. Palmer	Vice President
Norman A. Carlson	Commissioner of Industries
J. J. Clark	Acting Associate Commissioner of Industries
Paul Plein	Secretary

The President and the Vice President are members of, and are selected by, the Board of Directors. Under the bylaws the Director of the Bureau of Prisons, Department of Justice, is the Commissioner of Industries and the acting executive officer of the corporation. The Associate Commissioner of Industries and the Secretary serve as the chief operating and administrative officers of the corporation.

## OPERATIONS

The corporation's sales to Government agencies in fiscal year 1971 amounted to \$44.5 million, a decrease of \$7.8 million from that of the preceding year due to general cutbacks in spending by Government agencies. The decrease in sales was the principal reason for the decrease in the net profit from about \$6.3 million in the preceding year to \$338,000 in fiscal year 1971.

We were informed by corporation officials that the decrease in sales of \$7.8 million resulted principally from decreases in sales of about:

- \$3.9 million at the canvas speciality shop, Atlanta, Georgia, due to the United States Postal Service's reduction in its requirements for mailbags and to a conversion to nylon mailbags.
- \$2.4 million at the electronics shop, McNeil Island, Washington, due to a reduction in the Department of Defense procurement budget.
- \$1.2 million at the electronics shop, Danbury, Connecticut, due to changes in contracts by customers, which necessitated curtailment of production, and to reductions in electronic procurements by the Department of Defense.
- \$1 million at the shoe factory, Leavenworth, Kansas, due to a decrease in price of the military oxford purchased by the Defense Supply Agency and to a loss of production during an inmate strike.

The Board of Directors declared a dividend of \$3 million in March 1971; because of the financial results for the year, however, the dividend was not paid.

The inventories of materials and supplies at June 30, 1971, amounted to about \$9.5 million, a decrease of about \$2 million from the amount at June 30, 1970. We were informed that the primary reason for the decrease in inventories was the effort of management at all locations to reduce inventories to the lowest workable levels to minimize cash outflows.

As of June 30, 1971, the depreciated value of buildings and improvements totaled \$16.9 million, an increase of about \$3.5 million over the value at June 30, 1970. The cost of construction in process, \$1.6 million, at June 30, 1971, was about \$2.6 million less than at the beginning of the fiscal year. The changes in the depreciated value of buildings and improvements and in the cost of construction in process primarily resulted from completion of construction projects during the year.

The locations at which major construction projects were completed follow.

<u>Location</u>	<u>Cost of construction</u>	<u>Project</u>
Marion, Illinois	\$1,559,000	Industries building Industries building ad- dition
Danbury, Connecticut	349,000	
Marion, Illinois	299,000	Vocational building
Atlanta, Georgia	286,000	Air-conditioning system

#### CHANGE IN ACCOUNTING PRACTICE

The corporation adopted the practice of establishing a reserve for contingencies, to provide for anticipated adjustments of prices on certain products sold to the Department of Defense, under contracts awarded on the basis of tentative prices subject to adjustment at a later date. The corporation adopted the practice of establishing the reserve to report more realistically sales and profits under the contracts.

## SCOPE OF EXAMINATION

Our examination of the financial statements of Federal Prison Industries, Inc., for fiscal year 1971 was made in accordance with generally accepted auditing standards and included such tests of the accounting records and financial transactions and such other auditing procedures as we considered necessary in view of the nature and volume of the transactions and the effectiveness of the internal controls, including the internal audit function.

Our examinations at the various institutions are made on a cyclical basis. The fiscal year 1971 examinations were made at the central office in Washington, D.C., and at the institutions in Allenwood, Pennsylvania; El Reno, Oklahoma; Lewisburg, Pennsylvania; Petersburg, Virginia; Sandstone, Minnesota; Terre Haute, Indiana; and Texarkana, Texas.

## OPINION OF FINANCIAL STATEMENTS

In our opinion, the accompanying financial statements (schs. 1, 2, and 3) present fairly the financial position of the Federal Prison Industries, Inc., at June 30, 1971, and the results of its operations and the sources and application of its funds for the year then ended, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year--except for the provision of a reserve for anticipated adjustments of sales prices of certain products--and with applicable Federal laws.

SCHEDULE 1

FEDERAL PRISON INDUSTRIES, INC.

STATEMENT OF FINANCIAL CONDITION

JUNE 30, 1971 AND 1970

	<u>1971</u>	<u>1970</u>	Increase or decrease(—)
A S S E T S			
FUNDS WITH U.S. TREASURY:			
Available for operations	\$ 9,262,202	\$ 8,844,382	\$ 417,820
Special deposits (bond and tax deductions)	<u>46,852</u>	<u>25,935</u>	<u>20,917</u>
ACCOUNTS RECEIVABLE, principally from Government agencies	<u>4,766,687</u>	<u>7,614,161</u>	<u>-2,847,474</u>
INVENTORIES, at cost:			
Finished goods	4,186,428	2,610,587	1,575,841
Work in process	3,450,825	2,893,973	556,852
Materials and supplies	<u>9,470,167</u>	<u>11,545,702</u>	<u>-2,075,535</u>
Total inventories	<u>17,107,420</u>	<u>17,050,262</u>	<u>57,158</u>
PLANT AND EQUIPMENT, at cost or appraised value less depreciation:			
Machinery and equipment	10,773,691	9,323,896	1,449,795
Buildings and improvements	16,904,387	13,390,331	3,514,056
Construction in process	<u>1,595,095</u>	<u>4,245,068</u>	<u>-2,649,973</u>
Total plant and equipment	<u>29,273,173</u>	<u>26,959,295</u>	<u>2,313,878</u>
SUNDRY ASSETS	<u>142,917</u>	<u>177,040</u>	<u>-34,123</u>
Total assets	<u>\$ 60,599,251</u>	<u>\$ 60,671,075</u>	<u>\$ -71,824</u>
L I A B I L I T I E S    A N D    C A P I T A L			
LIABILITIES:			
Accounts payable	\$ 1,468,740	\$ 2,531,169	-\$1,062,429
Accrued liabilities	1,025,284	879,343	145,941
Employees' accrued annual leave	1,031,203	872,188	159,015
Reserve for contingencies	276,134 <sup>a</sup>	-	276,134
Deposit fund liabilities (bond and tax deductions)	<u>46,852</u>	<u>25,935</u>	<u>20,917</u>
Total liabilities	<u>3,848,213</u>	<u>4,308,635</u>	<u>-460,422</u>
INVESTMENT OF U.S. GOVERNMENT:			
Initial capital	4,176,040	4,176,040	-
Property received from other Government agencies, net	<u>2,719,694</u>	<u>2,438,018</u>	<u>281,676</u>
Capital	<u>6,895,734</u>	<u>6,614,058</u>	<u>281,676</u>
Net income since inception (schedule 2)	131,855,304	131,748,382 <sup>b</sup>	106,922
Less dividends paid into U.S. Treasury	<u>82,000,000</u>	<u>82,000,000</u>	<u>-</u>
Retained income	<u>49,855,304</u>	<u>49,748,382</u>	<u>106,922</u>
Total investment of U.S. Government	<u>56,751,038</u>	<u>56,362,440</u>	<u>388,598</u>
Total liabilities and investment of U.S. Government	<u>\$ 60,599,251</u>	<u>\$ 60,671,075</u>	<u>\$ -71,824</u>

<sup>a</sup>Established to provide for anticipated price adjustments of \$264,193 on items sold during the year and \$11,941 to reflect a potential loss of a receivable.

<sup>b</sup>Exclusive of a reduction of \$230,715 representing adjustments affecting prior years' transactions.

# SCHEDULE 2

## FEDERAL PRISON INDUSTRIES, INC.

### STATEMENT OF INCOME AND EXPENSE

FISCAL YEARS ENDED JUNE 30, 1971 AND 1970

	<u>1971</u>	<u>1970</u>	Increase or decrease(-)
TOTAL SALES OF PRODUCTS AND SERVICES	\$47,332,317 <sup>a</sup>	\$58,355,621	-\$11,023,304
LESS SALES BETWEEN INDUSTRIES	<u>2,861,054</u>	<u>6,059,838</u>	<u>-3,198,784</u>
SALES TO GOVERNMENT AGENCIES	44,471,263	52,295,783	-7,824,520
COST OF GOODS AND SERVICES SOLD (schedule 4)	<u>37,469,620</u>	<u>40,459,567</u>	<u>-2,989,947</u>
GROSS PROFIT	7,001,643	11,836,216	-4,834,573
Add:			
Miscellaneous sales income, net	140,821	114,066	26,755
Sundry income, net	<u>120,837</u>	<u>81,544</u>	<u>39,293</u>
	<u>7,263,301</u>	<u>12,031,826</u>	<u>-4,768,525</u>
Less:			
Management service contracts	19,450	12,292	7,158
Salaries--indirect civilian	614,642	553,282	61,360
Loss on disposition of assets	134,273	75,848	58,425
Christmas packages to inmates	28,173	26,842	1,331
Industries relocating expense	9,136	10,115	-979
Sundry expense	86,235	232,116	-145,881
Organization expense	<u>87,655</u>	<u>2,094</u>	<u>85,561</u>
	<u>979,564</u>	<u>912,589</u>	<u>66,975</u>
Sales expense:			
Outgoing freight	67,779	54,152	13,627
Shipping	245,731	232,335	13,396
Catalog, samples and sundries	<u>12,712</u>	<u>10,694</u>	<u>2,018</u>
Total sales expense	<u>326,222</u>	<u>297,181</u>	<u>29,041</u>
Administrative expense:			
Salaries	660,408	671,279	-10,871
Travel	46,341	55,556	-9,215
Audit expense	112,836	35,000	77,836
Rent for Washington office	23,936	23,936	-
Other	<u>110,759</u>	<u>95,437</u>	<u>15,322</u>
Total administrative expense subject to limitation set by the Congress: (1971 - \$1,003,000)	954,280	881,208	73,072
(1970 - \$882,000)			
Depreciation on machinery and equipment	3,063	2,804	259
Depreciation on buildings and improvements	<u>1,511</u>	<u>1,511</u>	<u>-</u>
Total administrative expense	<u>958,854</u>	<u>885,523</u>	<u>73,331</u>
Incentive awards to civilians	<u>9,960</u>	<u>10,805</u>	<u>-3,845</u>
	<u>2,271,600</u>	<u>2,106,098</u>	<u>165,502</u>
NET INDUSTRIAL PROFIT	<u>4,991,701<sup>a</sup></u>	<u>9,925,728</u>	<u>-4,934,027</u>
Less:			
Accident compensation	97,422	102,872	-5,450
Vocational training and placement expenses (schedule 5)	3,853,737	3,021,911	831,826
Meritorious compensation to inmates	<u>702,905</u>	<u>546,568</u>	<u>156,337</u>
	<u>4,654,064</u>	<u>3,671,351</u>	<u>982,713</u>
NET PROFIT TO RETAINED INCOME (schedule 1)	<u>\$ 337,637</u>	<u>\$ 6,254,377</u>	<u>\$-5,916,740</u>

<sup>a</sup> Sales and profits have been reduced by \$264,193 and a reserve established to provide for anticipated payments for price adjustments on items sold during the year under tentative prices.

## FEDERAL PRISON INDUSTRIES, INC.

## STATEMENT OF SOURCES AND APPLICATION OF FUNDS

FISCAL YEAR ENDED JUNE 30, 1971

## FUNDS PROVIDED:

Sales of products and services	\$44,471,263
Miscellaneous sales	3,093,482
Sundry income--current year	101,569
Gain on disposal of fixed assets	19,268
Sundry income earned in prior years	2,200
Decrease in net working capital	<u>1,982,438</u>
Total funds provided	<u>\$49,670,220</u>

## FUNDS APPLIED:

Purchase of machinery and equipment	\$ 2,564,926
Purchase of buildings and improvements	1,490,040
Cost of goods and services sold, less depreciation and amortization expense	35,908,808
Miscellaneous sales costs	2,952,661
Management service contracts	19,450
Salaries--indirect civilian	614,642
Loss on disposal of fixed assets	134,273
Christmas packages to inmates	28,173
Industries relocating expense	9,136
Sundry expenses	86,235
Organization expenses	87,655
Sales expenses	326,222
Administrative expenses	954,280
Incentive awards to civilians	6,960
Accident compensation	97,422
Vocational training and placement expense, less depreciation	3,453,517
Meritorious compensation to inmates	702,905
Operating expenses incurred in prior years	<u>232,915</u>
Total funds applied	<u>\$49,670,220</u>

SCHEDULE 4

FEDERAL PRISON INDUSTRIES, INC.

STATEMENT OF COST OF GOODS AND SERVICES SOLD

FISCAL YEARS ENDED JUNE 30, 1971 AND 1970

	<u>1971</u>	<u>1970</u>	Increase or decrease(-)
MATERIALS USED	\$24,910,375	\$27,514,169	-\$2,603,794
LABOR, DIRECT INMATE	<u>2,506,127</u>	<u>2,424,996</u>	<u>81,131</u>
MANUFACTURING EXPENSES:			
Salaries--civilian	6,223,795	5,522,332	701,463
Labor, indirect--inmate	675,705	623,665	52,040
Light, heat, power, and water	874,838	800,278	74,560
Travel	98,880	91,225	7,655
Rents and royalties	80,533	58,248	22,285
Amortization of deferred expense	28,002	31,591	-3,589
Telephone and telegraph	22,173	22,693	-520
Depreciation:			
Machinery and equipment	941,410	782,192	159,218
Buildings and improvements	403,166	345,403	57,763
Factory supplies	1,265,079	1,275,864	-10,785
Loss and damaged goods	58,063	56,363	1,700
Building repairs and maintenance	95,270	103,847	-8,577
Machine repair parts	689,411	675,762	13,649
Freight, express, and parcel post	89,149	73,201	15,948
Vehicle operation	40,332	32,737	7,595
Minor equipment and repairs	371,981	366,472	5,509
Accident compensation--lost time due to injury	4,697	3,800	897
Special clothing	36,548	37,485	-937
Office supplies, printing, and stationery	73,851	64,299	9,552
Experimental expense	3,454	19,189	-15,735
Publications	5,864	5,014	850
Special meals	12,258	13,282	-1,024
Packing and storing	76,409	87,332	-10,923
Grading and testing	4,737	10,759	-6,022
Expenses reclassified--not applicable to manu- facturing	-174,417	-204,344	29,927
Commercial labor and services	8,010	2,940	5,070
Social security	293	912	-619
Life insurance	25,683	22,537	3,146
Health insurance	66,839	43,129	23,710
Retirement	<u>419,478</u>	<u>353,949</u>	<u>65,529</u>
Total manufacturing expenses	<u>12,521,491</u>	<u>11,322,156</u>	<u>1,199,335</u>
Total manufacturing charges	39,937,993	41,261,321	-1,323,328
Add:			
Work in process inventory, beginning	2,893,973	2,538,596	355,377
Deduct:			
Work in process inventory, ending	<u>3,450,825</u>	<u>2,893,973</u>	<u>556,852</u>
Cost of goods manufactured	39,381,141	40,905,944	-1,524,803
Add:			
Finished goods inventory, beginning	2,610,587	2,620,419	-9,832
Deduct:			
Finished goods inventory, ending	4,186,428	2,610,587	1,575,841
Costs reclassified as assets or other expenses	<u>335,680</u>	<u>456,209</u>	<u>-120,529</u>
COST OF GOODS AND SERVICES SOLD (schedule 2)	<u>\$37,469,620</u>	<u>\$40,459,567</u>	<u>-\$2,989,947</u>

## FEDERAL PRISON INDUSTRIES, INC.

## STATEMENT OF VOCATIONAL TRAINING AND PLACEMENT EXPENSES

FISCAL YEARS ENDED JUNE 30, 1971 AND 1970

	<u>1971</u>	<u>1970</u>	<u>Increase or decrease(-)</u>
Personnel compensation	\$2,433,544	\$1,931,569	\$501,975
Personnel benefits	197,463	138,966	58,497
Travel and transportation of persons	121,141	89,490	31,651
Transportation of things	15,865	12,049	3,816
Rent, communications, utilities	138,404	78,949	59,455
Printing and reproduction	99,412	51,435	47,977
Other services	57,172	80,593	-23,421
Supplies and materials	<u>390,516</u>	<u>336,792</u>	<u>53,724</u>
Total expenses subject to limitation set by the Congress: (1971, \$4,175,000) (1970, \$2,850,000)	3,453,517	2,719,843	733,674
Depreciation:			
Machinery and equipment	235,472	186,959	48,513
Buildings and improvements	<u>164,748</u>	<u>115,109</u>	<u>49,639</u>
Total (schedule 2)	<u>\$3,853,737</u>	<u>\$3,021,911</u>	<u>\$831,826</u>

# APPENDIX I

## FEDERAL PRISON INDUSTRIES, INC.

### STATEMENT OF SALES BY INDUSTRY FISCAL YEARS ENDED JUNE 30, 1971 AND 1970

Industry	Location	Sales		Increase or decrease	Average number of inmates in industry, 1971
		1971	1970		
<b>MANUFACTURING AND PROCESSING:</b>					
Brook	El Reno	\$ 872,641	\$ 1,045,279	\$ -172,638	76
Brush	La Tuna	669,165	997,904	-328,739	44
Do.	Leavenworth	3,015,556	3,007,649	7,907	124
Do. (note a)	Atlanta	167,328	217,522	-50,194	26
Cable	Petersburg	69,883	17,160	52,723	6
Canvas specialty	Atlanta	6,192,225	10,054,866	-3,862,641	176
Do.	Terre Haute	1,597,907	1,416,023	181,884	126
Clothing	Fort Leavenworth	206,567	212,959	-6,392	41
Do.	Leavenworth	511,194	1,292,817	-781,623	109
Do.	Lewisburg	509,102	514,637	-5,535	91
Do (note b)	Lompoc	-	136,785	-136,785	-
Dairy	La Tuna	237,950	200,318	37,632	16
Electronics	McNeil Island	2,797,018	5,236,493	-2,439,475	102
Do.	Danbury	1,116,002	2,353,818	-1,237,816	99
Electronic cable	Lompoc	1,042,934	692,576	350,358	129
Feather products (note b)	Texarkana	-	241,511	-241,511	-
Furniture, wood	Leavenworth	824,598	790,387	34,211	102
Do (note c)	Texarkana	321,914	-	321,914	50
Furniture, wood and fiber (note b)	Ashland	-	25,892	-25,892	-
Furniture, wood and refinishing	McNeil Island	515,736	480,841	34,895	136
Furniture, custom	Allenwood	456,929	443,124	13,805	71
Furniture, metal	Lewisburg	2,738,505	3,036,318	-297,813	291
Do.	Marion	811,861	363,101	448,760	83
Garment	Alderson	1,238,057	842,271	395,786	123
Glove	Danbury	335,199	320,179	15,020	82
Do.	Sandstone	239,598	278,262	-38,664	53
Instructional system (note c)	Lompoc	44,845	-	44,845	5
Machine, die, and tool	El Reno	1,532,945	1,747,627	-214,682	112
Mattress	Atlanta	2,085,702	1,675,869	409,833	62
Metal equipment	Terminal Island	612,585	976,639	-364,054	87
Metal specialty	Milan	778,236	836,809	-58,573	76
Parachute (note a)	Atlanta	231,047	154,676	76,371	17
Printing	Lompoc	449,756	408,854	40,902	39
Do.	Marion	516,143	392,837	123,306	63
Do.	Sandstone	315,928	295,521	20,407	38
Plastics	Terre Haute	474,564	336,819	137,745	39
Sign	Atlanta	301,521	87,391	214,130	35
Do.	McNeil Island	476,741	499,014	-22,273	46
Shoe	Leavenworth	4,333,149	5,370,106	-1,036,957	471
Textile, cotton	Atlanta	3,689,910	6,433,566	-2,743,656	602
Textile, woolen	Terre Haute	2,324,738	2,189,316	135,422	246
Total manufacturing and processing		<u>44,655,679</u>	<u>55,623,736</u>	<u>-10,968,057</u>	<u>4,094</u>
<b>SERVICING:</b>					
Automatic data processing	Alderson	183,249	160,224	23,025	48
Cot repair (note d)	Safford	35,151	-	35,151	16
Furniture repair and refinishing	La Tuna	412,707	374,884	37,823	74
Do.	Lompoc	401,892	327,897	73,995	68
Do.	Petersburg	224,460	186,778	37,682	45
Do.	Seagoville	136,039	112,661	23,378	28
Do.	Tallahassee	474,049	276,889	197,160	49
Do.	Terminal Island	382,135	557,027	-174,892	66
Keypunch	do.	65,029	81,324	-16,295	15
Roadwheel rebuilding (note e)	Texarkana	9,600	279,981	-270,381	7
Small engine repair (note f)	Ashland	-	-	-	3
Tire reconditioning	Petersburg	221,932	216,324	5,608	23
Do.	Texarkana	130,395	157,896	-27,501	20
Total servicing		<u>2,676,638</u>	<u>2,731,885</u>	<u>-55,247</u>	<u>462</u>
Total		<u>47,332,317</u>	<u>58,355,621</u>	<u>-11,023,304</u>	<u>4,556</u>
Less sales between industries		<u>2,861,054</u>	<u>6,059,838</u>	<u>-3,198,784</u>	
Total sales to Government agencies		<u>\$44,471,263</u>	<u>\$52,295,783</u>	<u>\$-7,824,520</u>	

<sup>a</sup> Industry transferred from Springfield effective July 1, 1970.

<sup>b</sup> Industry was discontinued during fiscal year 1970.

<sup>c</sup> Industry established in but no production during fiscal year 1970.

<sup>d</sup> Industry established in fiscal year 1971.

<sup>e</sup> Industry was discontinued during fiscal year 1971.

<sup>f</sup> Industry established and discontinued without sales during fiscal year 1971.

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